

# COCHIN-TIMES: Integration of Vehicle Consumer Choice in TIMES Model and its Implications for Climate Policy Analysis

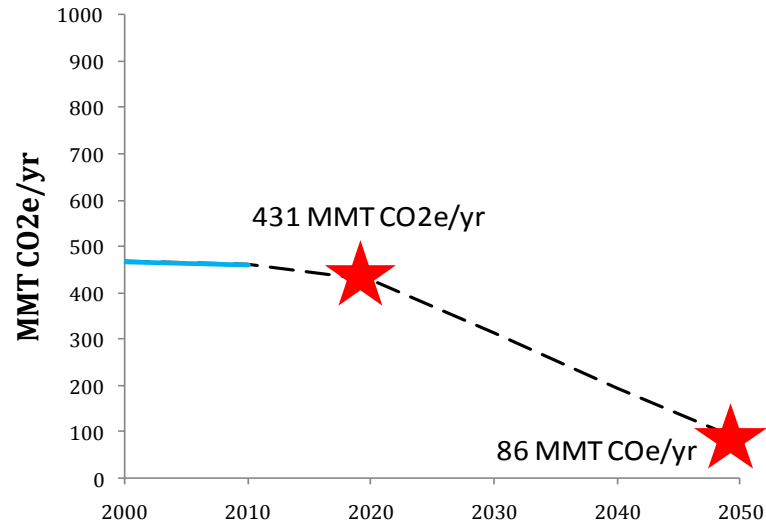
*International BE<sub>4</sub> Workshop  
University College London  
April, 2015*

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# Background

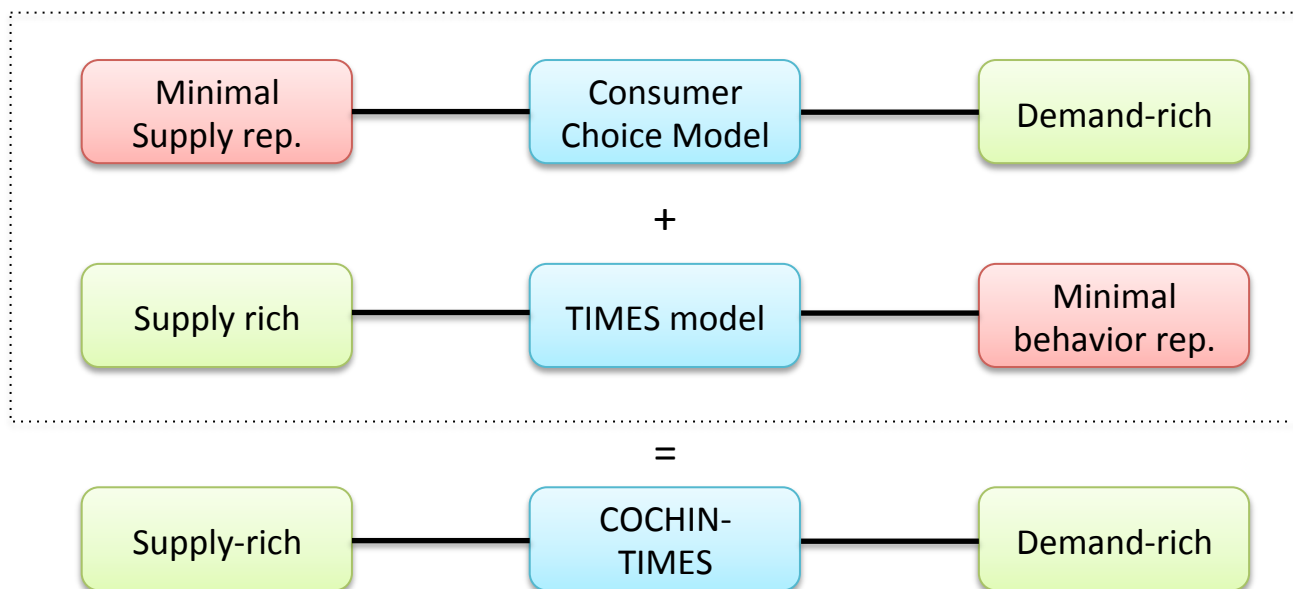
- Since 2007 California government has pursued public policy and regulations to mitigate GHG emissions



- Motivation: There is a need for improved models for analyzing policies for addressing climate change goals
- Consumer choice is very important in light-duty vehicle adoption—59% of energy use comes from LDVs in the transportation sector

# Overview of Model Approach

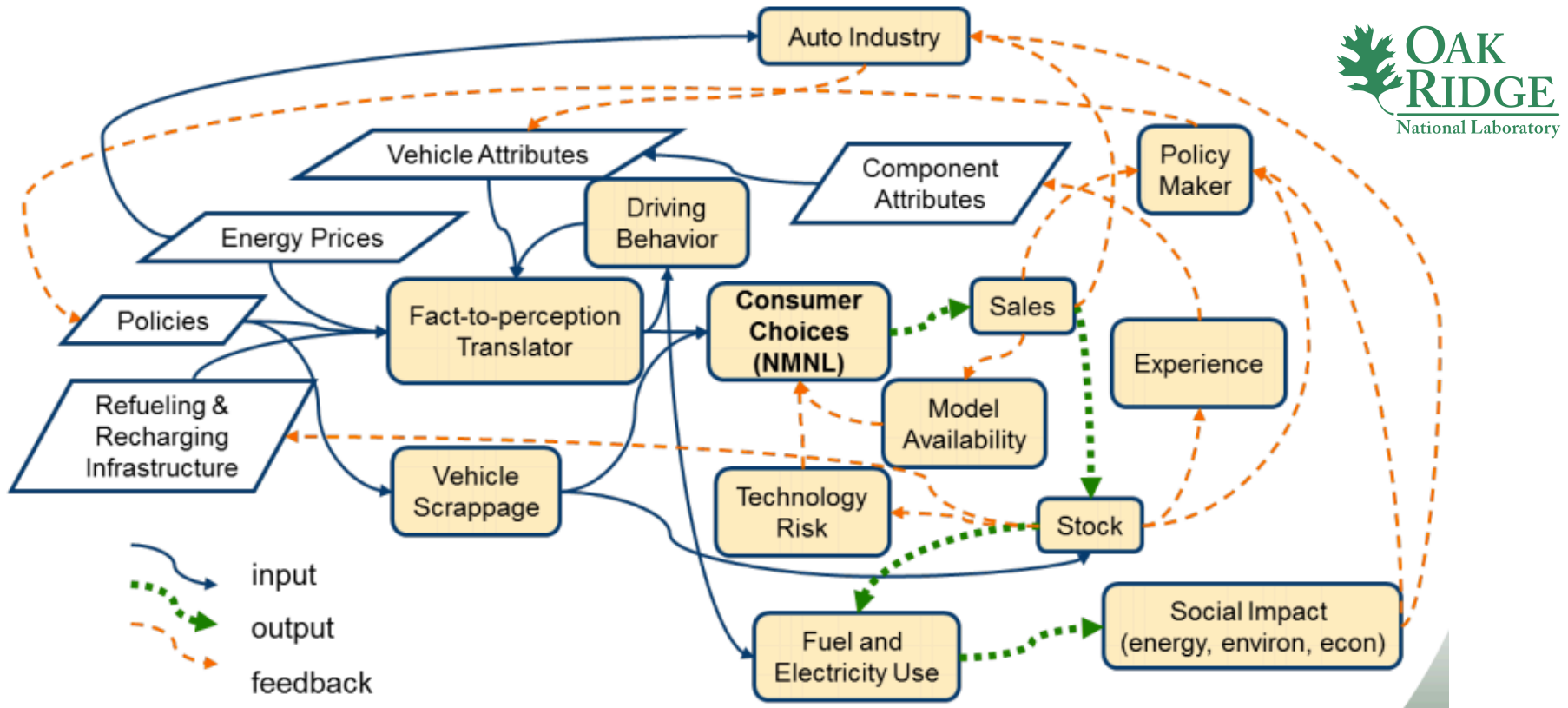
- Energy Systems Models
  - Technology rich on the supply side, but lack behavioral details
- Consumer Choice Models
  - Detail choices on the demand side but lack supply sector details
- Our focus: ‘Marrying’ these two types of models



COCHIN: **CO**nsumer **CH**oice **IN**tegration

# MA<sup>3</sup>T Consumer Choice Model

- MA<sup>3</sup>T (Market Allocation of Advanced Automotive Technologies), nested multinomial logit model developed by Oak Ridge National Laboratory



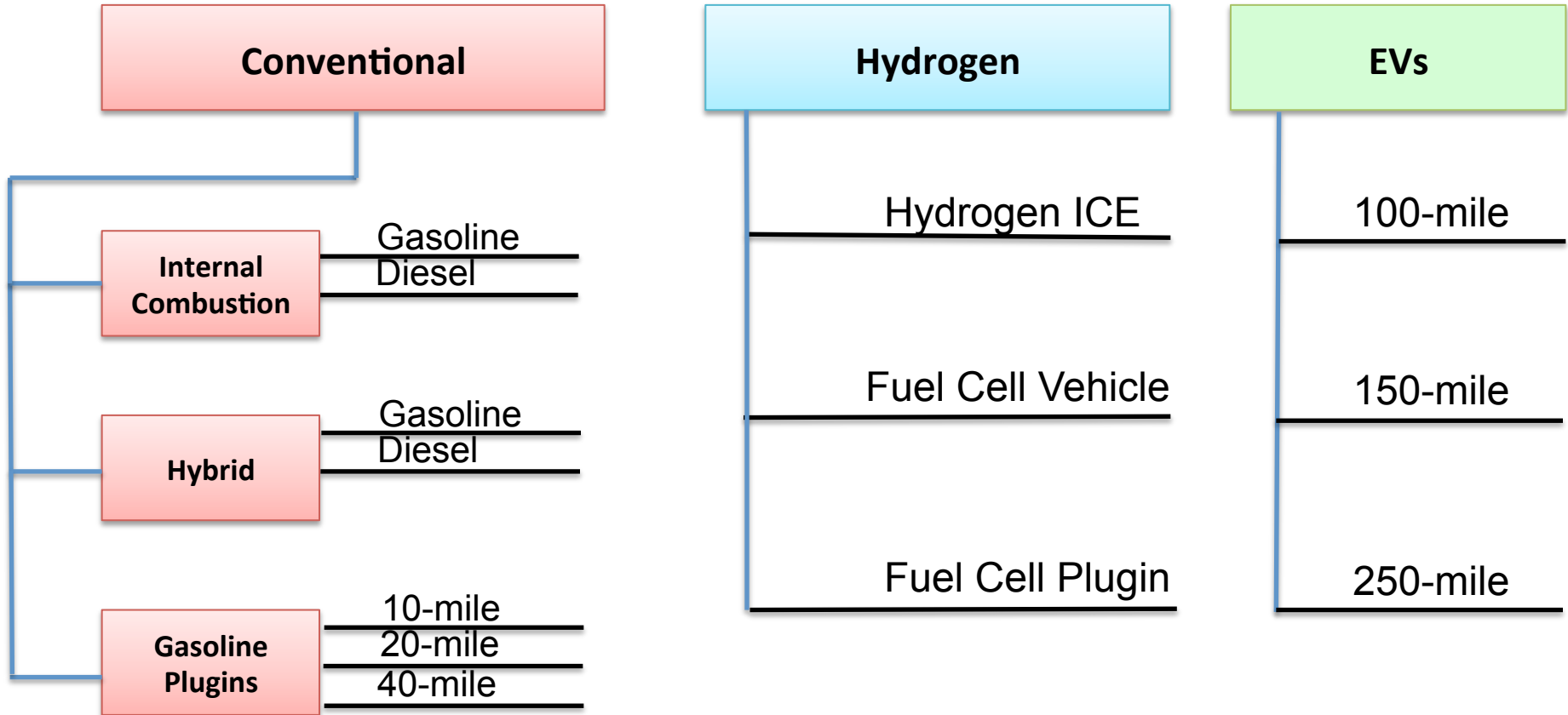


# Consumer Group Divisions in the MA<sup>3</sup>T Model (for every census region)

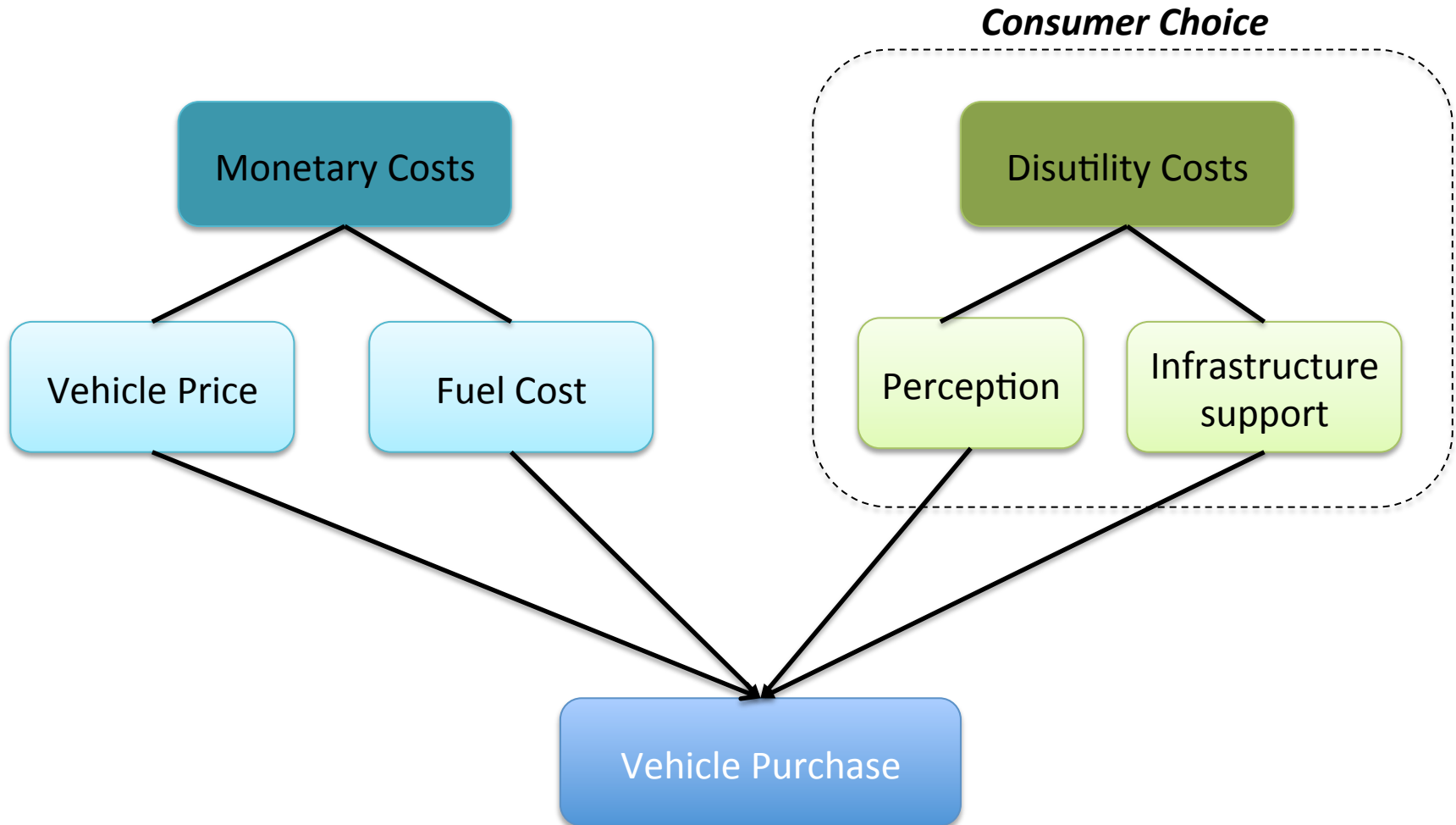
Settlement Type	Urban
	Suburban
	Rural
Risk Attitude	Early Adopter (8%)
	Early Majority (38%)
	Late Majority (54%)
Driving Behavior	Low Annual VMT (8656 miles)
	Medium Annual VMT (16068 miles)
	High Annual VMT (28288 miles)
Recharging Infrastructure	Home + Work
	Home + No Work
	No Home + Work
	No Home + No Work

*(+ public recharging infrastructure common to all)*

# Vehicle Technologies



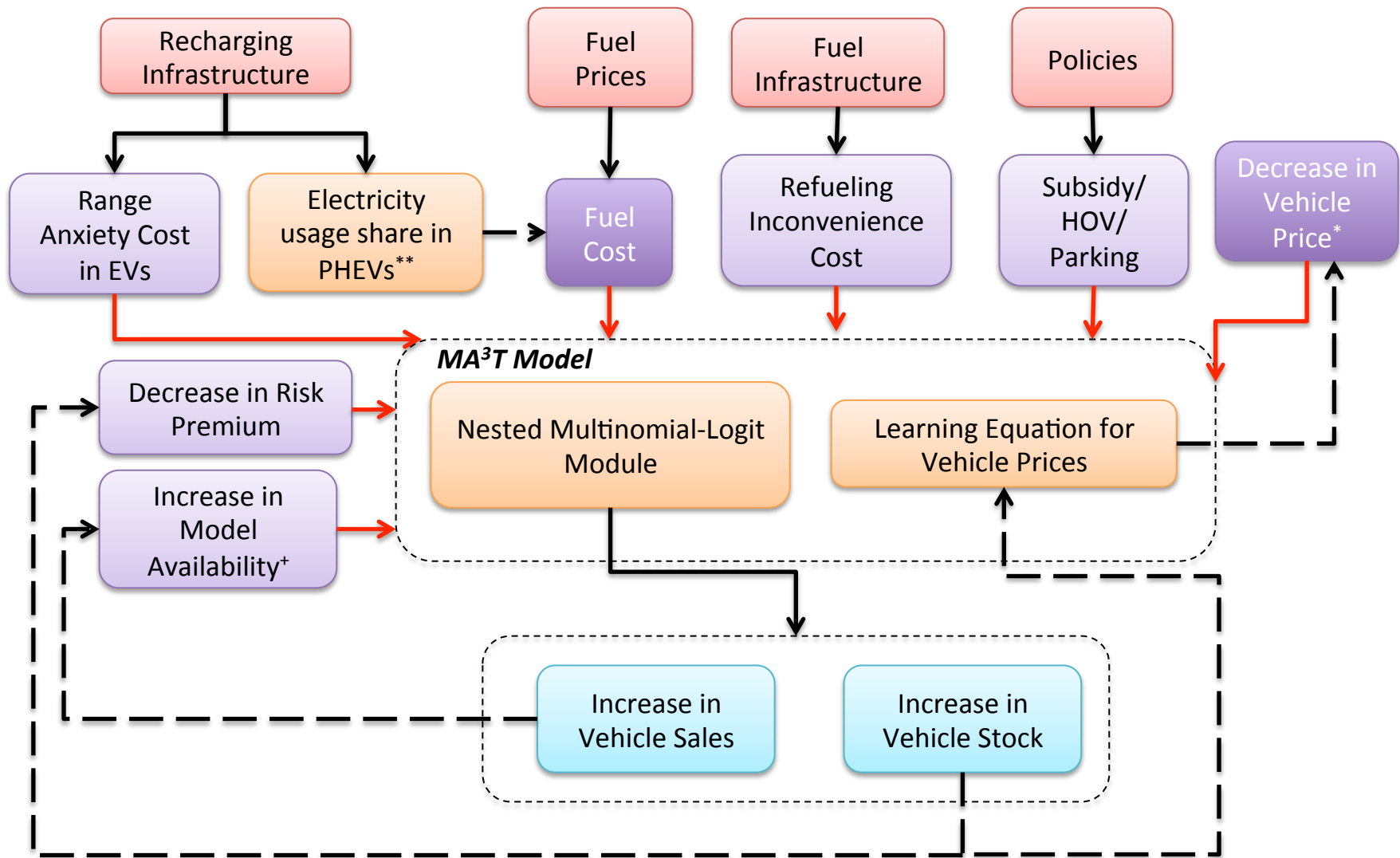
# Vehicle Purchase Decision-Making



# Disutility Cost Components

- Refueling Inconvenience Cost
  - Cost associated with the lack of access to refueling infrastructure (station availability)
  - Based on various spatial simulation and cluster analysis studies done on access time to find stations—multipliers are derived
- Range Anxiety Cost
  - Cost to capture the consumer's perception of anxiety associated with the limited range of EVs and infrastructure availability.
  - Based on a daily VMT distribution, model checks whether it meets the range for the day. If not, a \$/day penalty is given, which differs across risk groups
- New Technology Risk Premium
  - The consumers' willingness to pay to avoid risk (or gain novelty) approaches zero as cumulative sales of the vehicle technologies increases over time
- Model Availability Cost
  - Make and model diversity is represented in the vehicle choice model as the log of the ratio of the actual number of makes and models available, to the "full diversity" number (conventional vehicles)

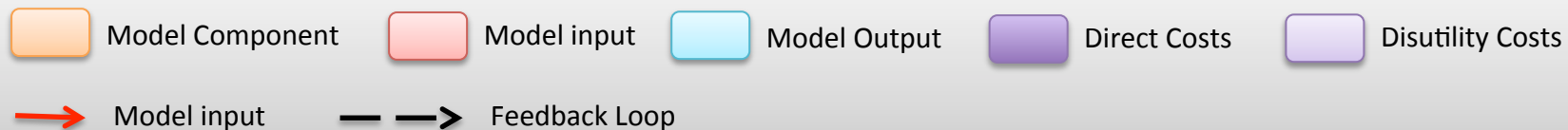
More details on formulation of these costs can be found in this National Research Council report: "Transitions to Alternative Vehicles and Fuels": [http://www.nap.edu/catalog.php?record\\_id=18264](http://www.nap.edu/catalog.php?record_id=18264)



<sup>+</sup> Increase in 'Model Availability' leads to decrease in model availability cost.

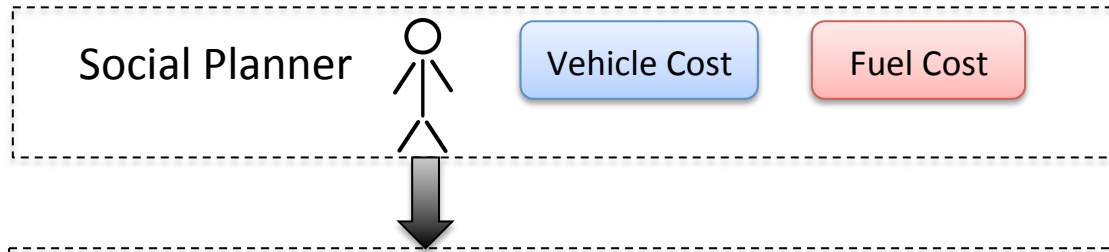
\* Decrease in Vehicle Price until it reaches the 'Learned Out Cost'.

\*\* Electricity usage share in PHEVs decrease when there is inadequate recharging infrastructure.

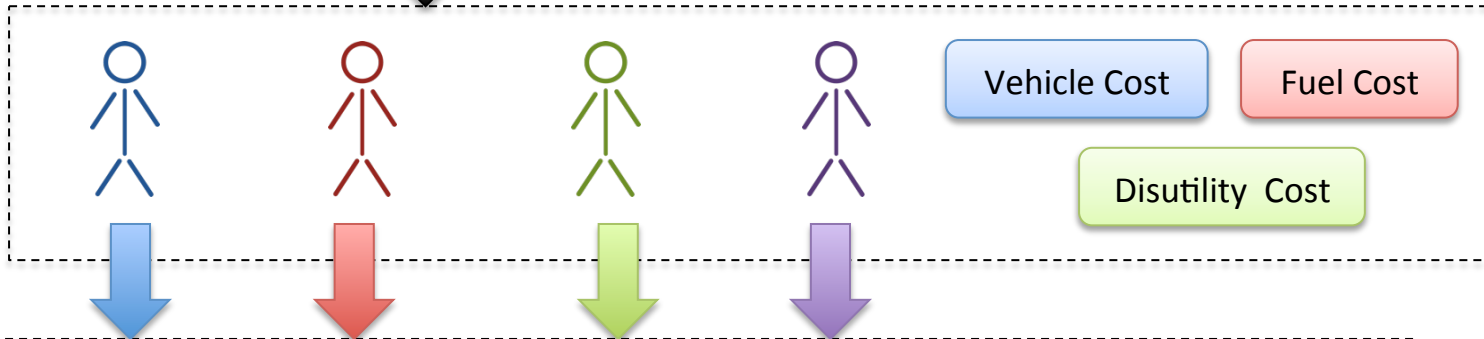


# Steps to Introduce Consumer Choice in TIMES

Standard  
TIMES model



Step 1: Creating  
heterogeneity in  
demand

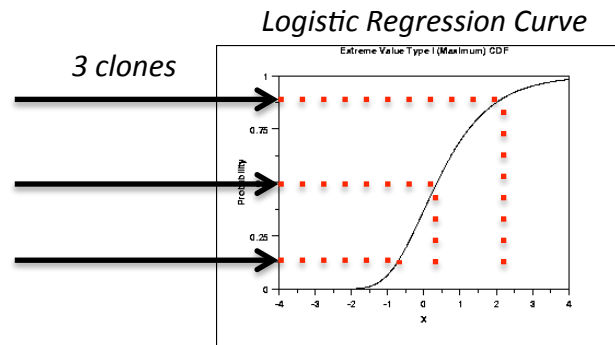
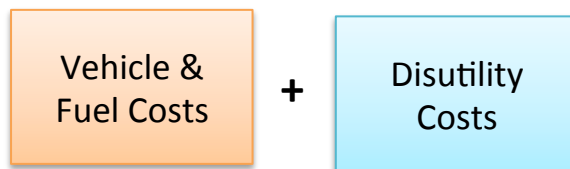


Step 2: Adding  
disutility costs

Step 3: Creating  
clones of each group  
and adding random  
error terms



*Eg. Creating clones to include MNL structure for any consumer group (simpler than COCHIN, which has NMNL structure)*



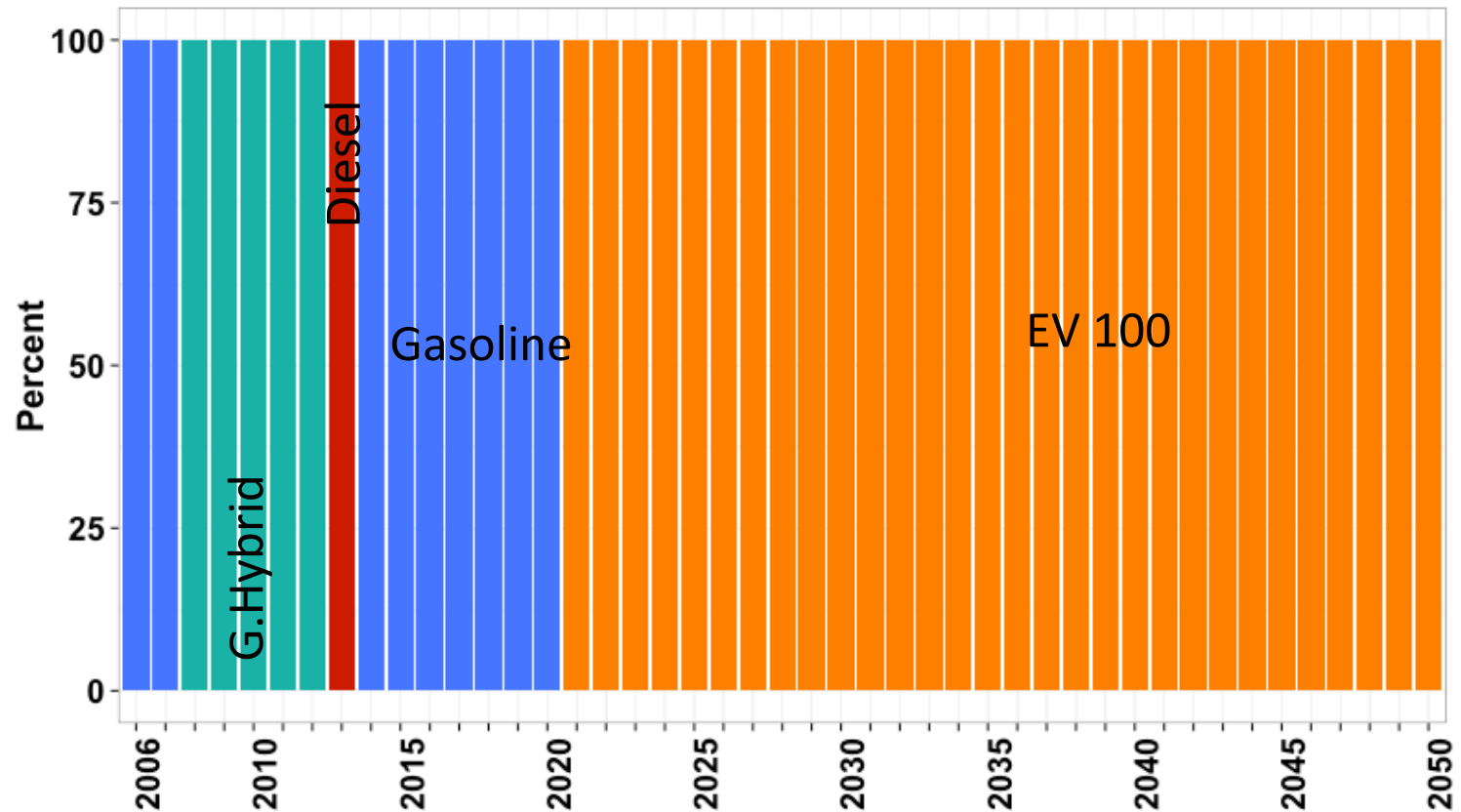
Total Cost =  
Vehicle Cost +  
Fuel Cost +  
Disutility Costs +  
(Error term/scale)

# COCHIN: US Reference Case

- Timeline: 2005 to 2050, nationwide model, annual investment
- Represents both light-duty cars and trucks
- 12 light-duty car technologies and 12 light-duty truck technologies
- Has 36 consumer groups (risk attitudes, driving profiles, recharging infrastructure)
- Vehicle costs and efficiencies are included from Argonne National Laboratory's Autonomie model
- Fuel prices are taken from Annual Energy Outlook (2013)
- 52% of the population has access to home recharging infrastructure, 5% of the population reaches access to workplace recharging in 2050, about 15,000 public recharging station locations are installed by 2035.

# COCHIN: Annual Sales Share

COCHIN Model: One Consumer Group: LMAHNW\*  
*Vehicle and Fuel Costs*



- \*LMAHNW: Late Majority, Average Driver, Home Recharging, No work recharging
- Exhibits “winner-takes-all” or “knife edge” phenomenon
- All the vehicles in the mix are light-duty cars. Trucks do not get invested at this point.

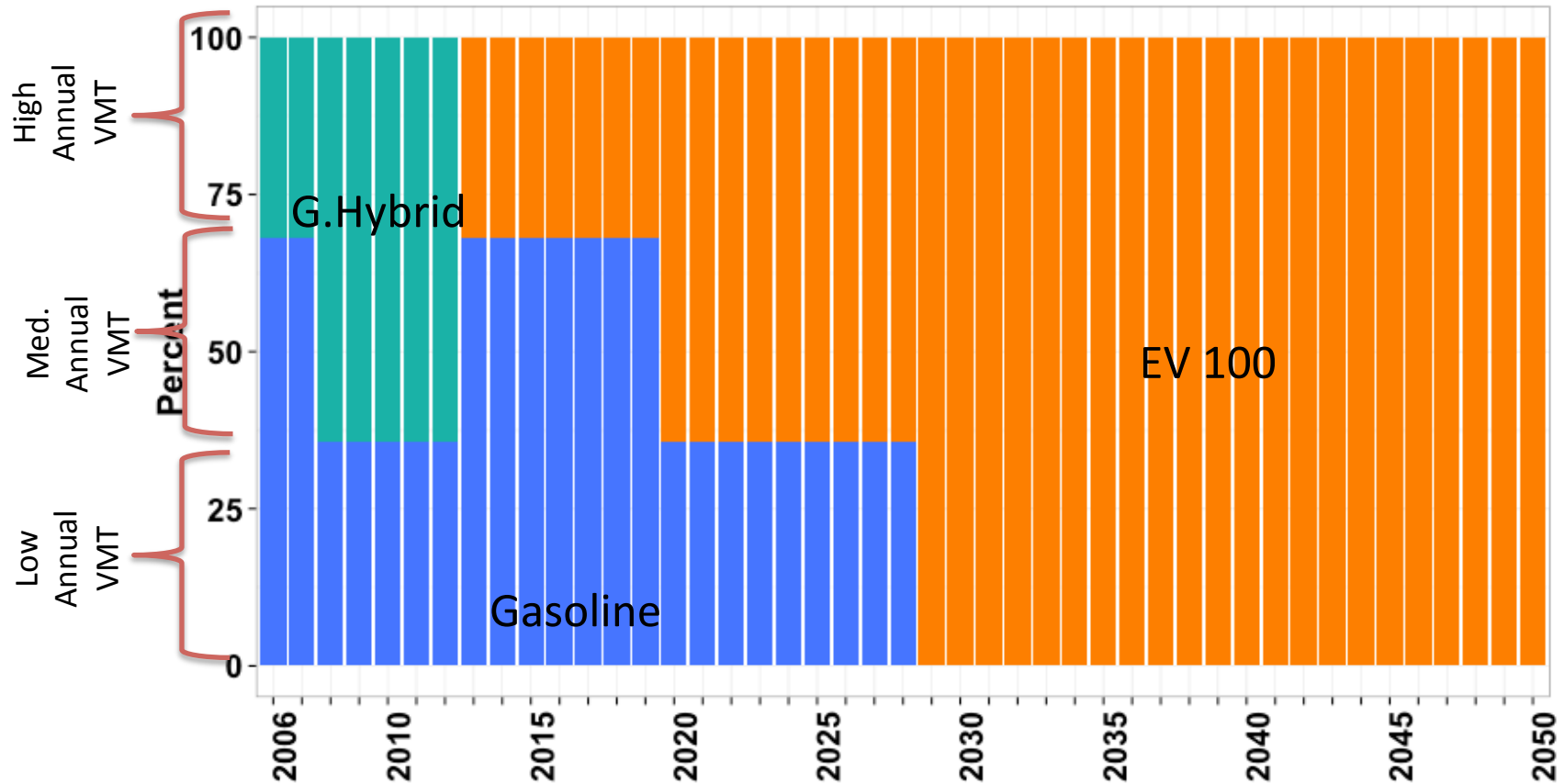


# COCHIN: Annual Sales Share

+ Refueling Inconvenience Cost

COCHIN Model: Three Driver Groups

*Vehicle, Fuel and Refueling Inconvenience Costs*



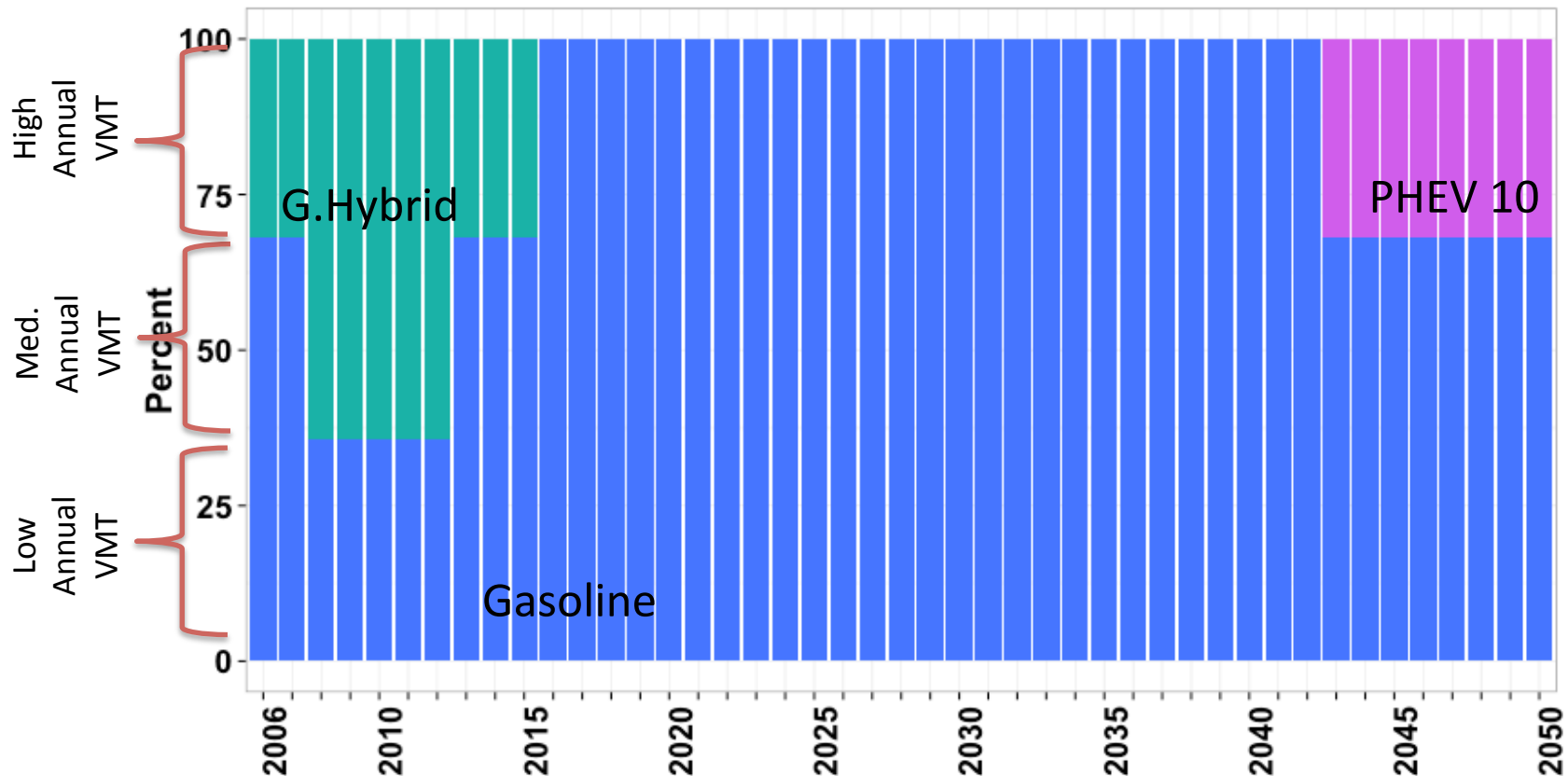
- Adding driver groups introduce variations in vehicle technology investments with high annual VMT drivers investing in more fuel efficient vehicles followed by lower VMT groups.

# COCHIN: Annual Sales Share

+ Range Anxiety Cost (WITH public recharging)

COCHIN Model: Three Driver Groups

*Vehicle, Fuel, Refueling Inconvenience Costs, Range Anxiety Costs*



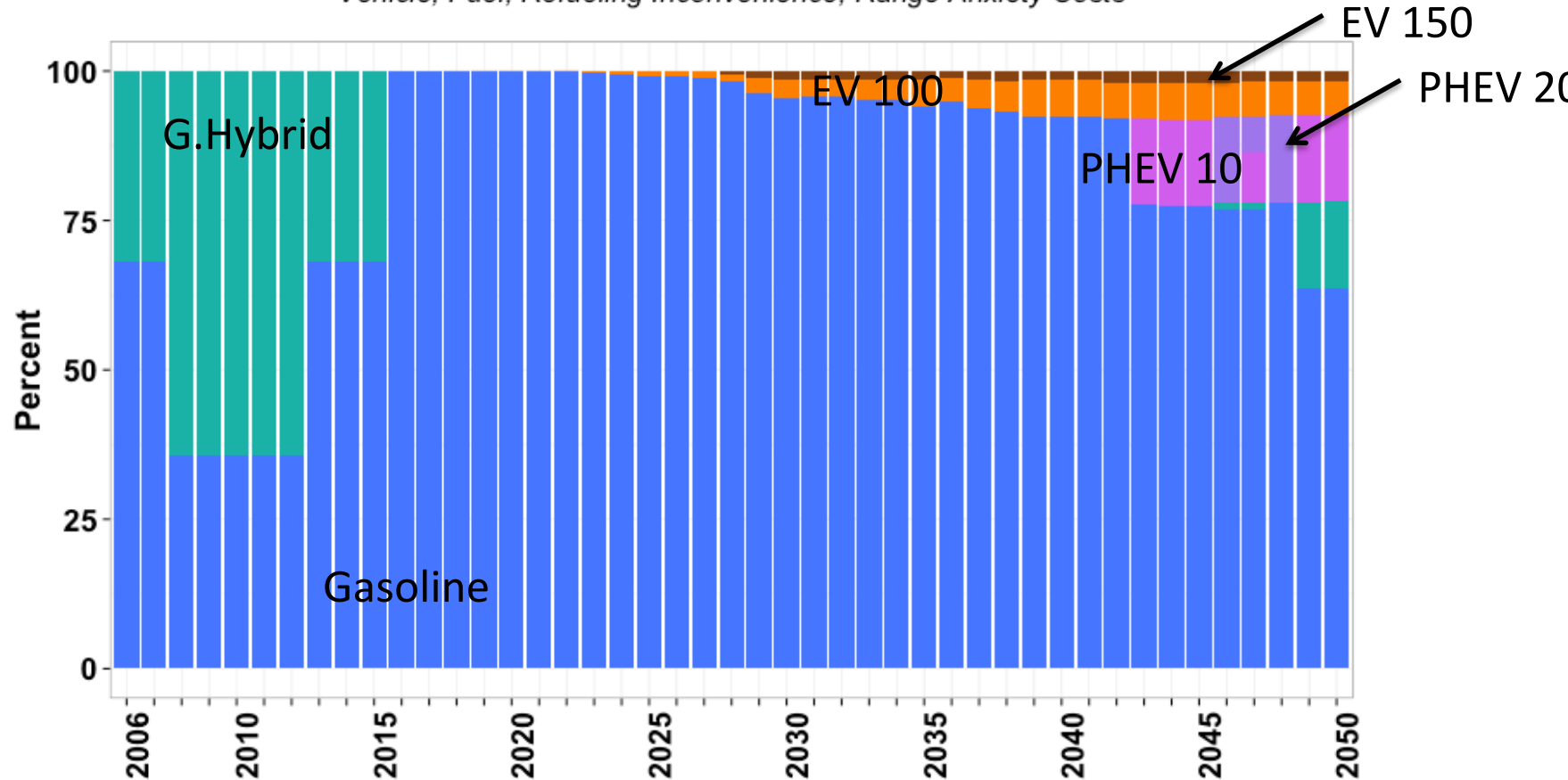
- Due to public recharging availability, high annual VMT drivers invest in plugins towards the end of the model time period.

# COCHIN: Annual Sales Share

36 consumer groups: 3 driver groups, 4 recharging levels, 3 risk attitudes

COCHIN Model: 36 Groups

*Vehicle, Fuel, Refueling Inconvenience, Range Anxiety Costs*



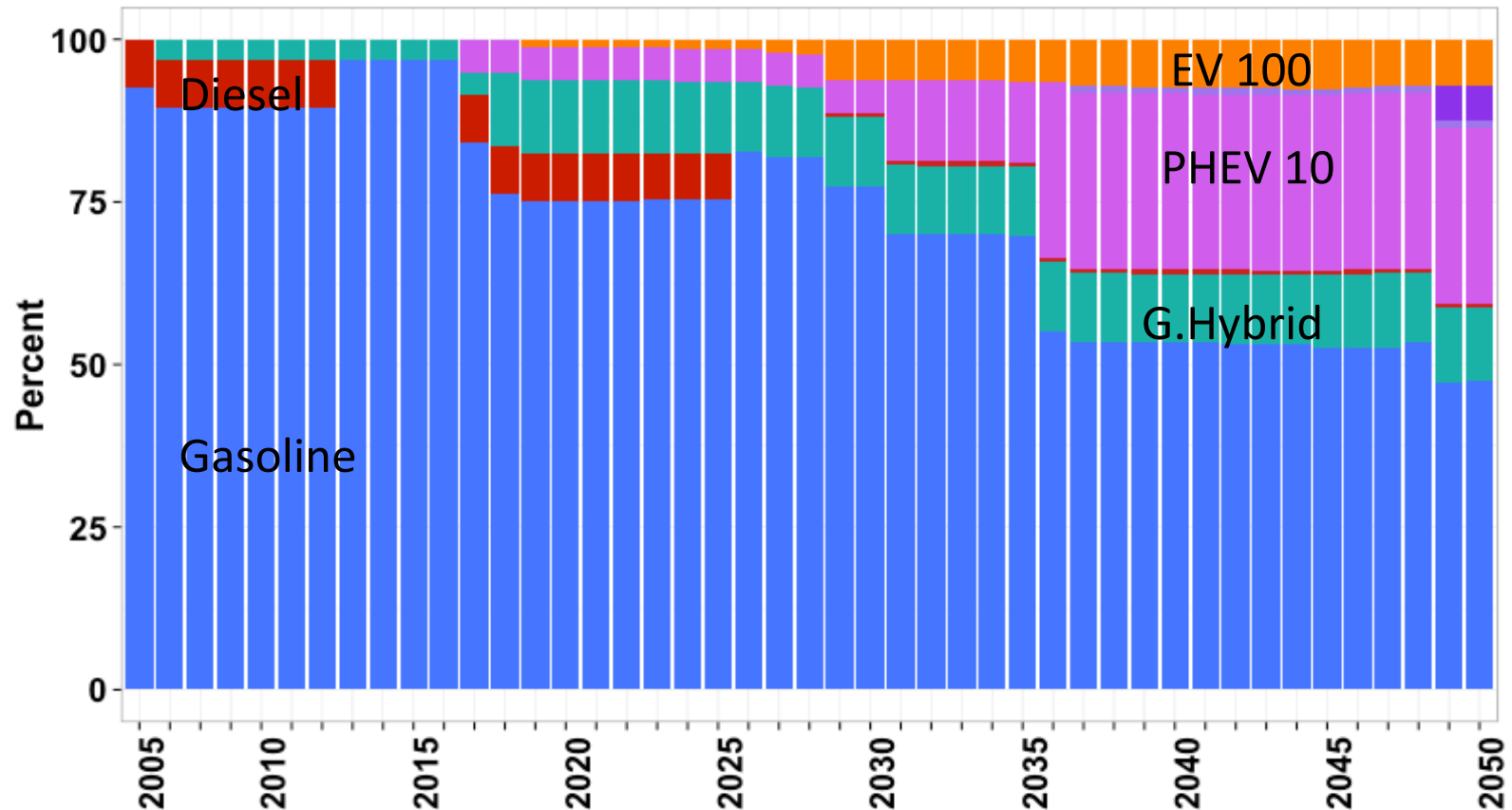
- PHEV 10s are chosen by late majority frequent drivers, and PHEV 20s are chosen by early majority frequent drivers.

# COCHIN: Annual Sales Share

+ 1 clone per group

## COCHIN Model: Total Sales Share

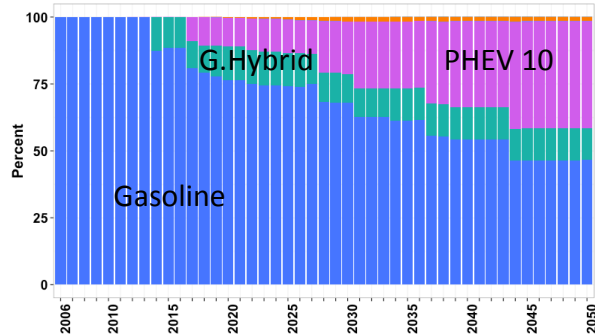
*All costs and all consumer groups, 1 clone per group*



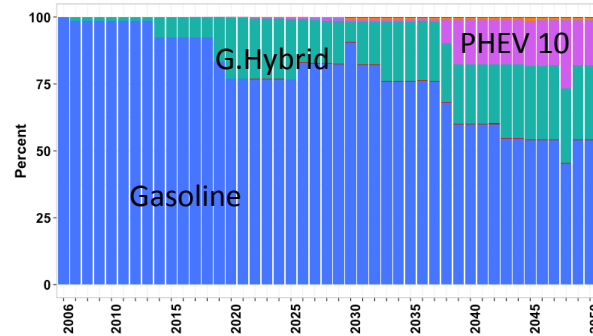
- Light-duty trucks enter the mix in the model results after adding the clones for every group.

# Random runs of COCHIN Model (1 clone per group)

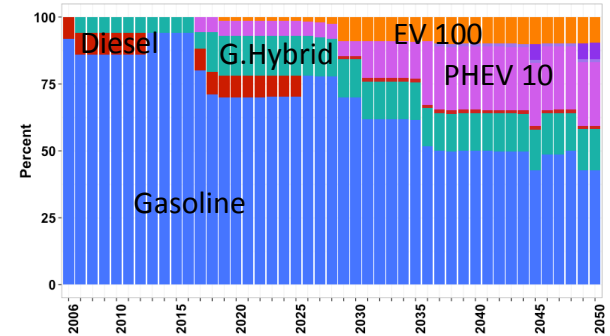
COCHIN Model: 1 clone per group  
Reference Case Scenario



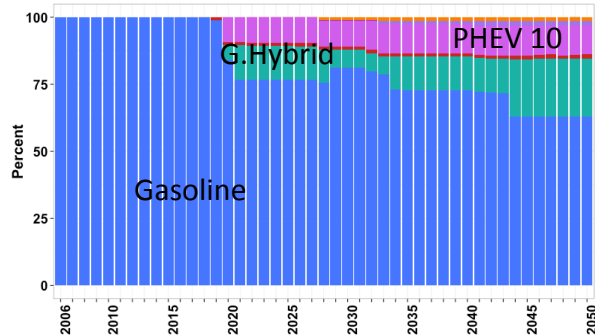
COCHIN Model: 1 clone per group  
Reference Case Scenario



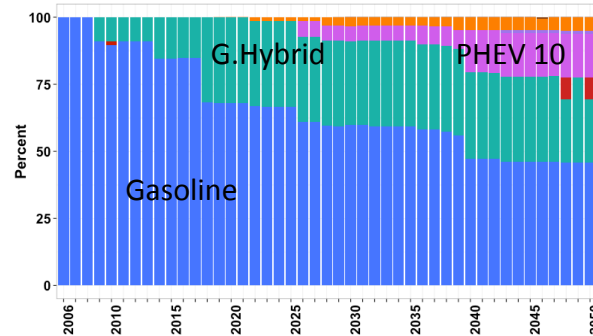
COCHIN Model: 1 clone per group  
Reference Case Scenario



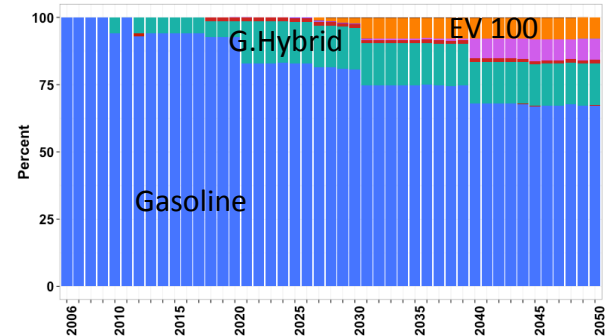
COCHIN Model: 1 clone per group  
Reference Case Scenario



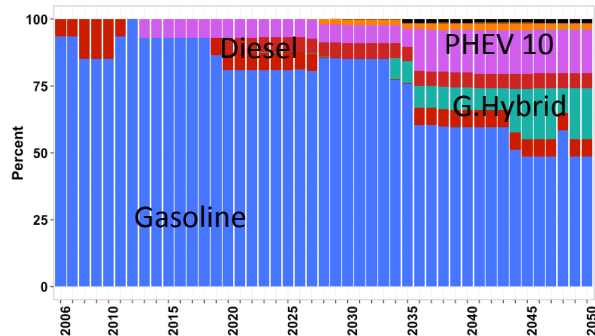
COCHIN Model: 1 clone per group  
Reference Case Scenario



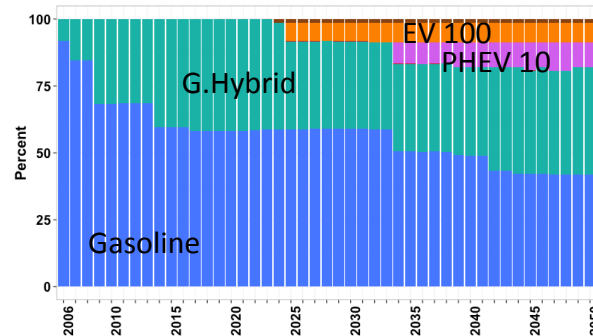
COCHIN Model: 1 clone per group  
Reference Case Scenario



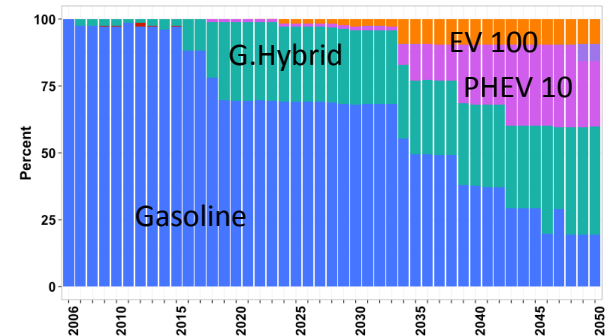
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Reference Case Scenario



COCHIN Model: 1 clone per group  
Reference Case Scenario

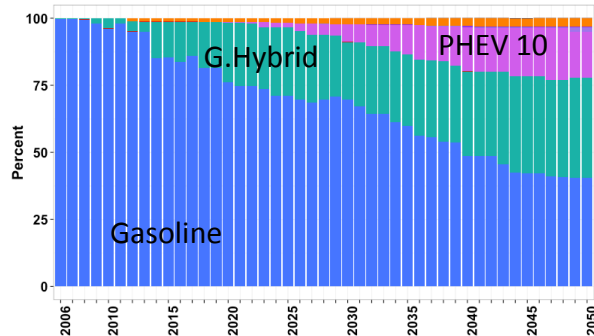


COCHIN Model: 1 clone per group  
Reference Case Scenario

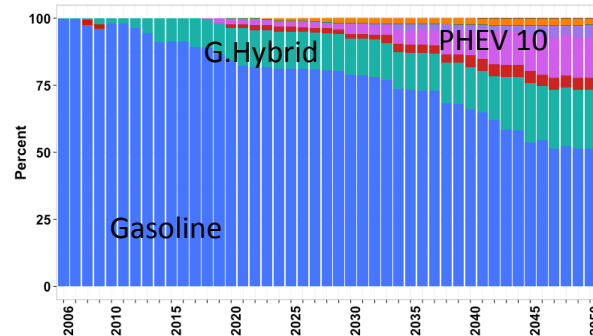


# Random runs of COCHIN Model (5 clones per group)

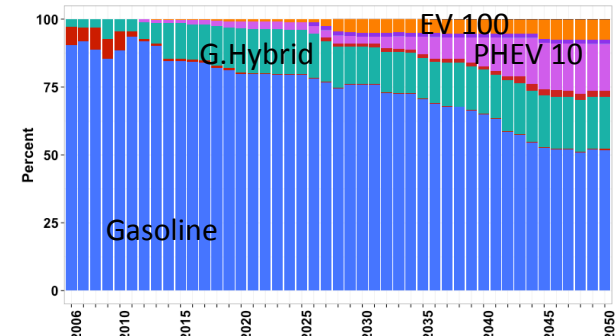
COCHIN Model: 5 clones per group  
Reference Case Scenario



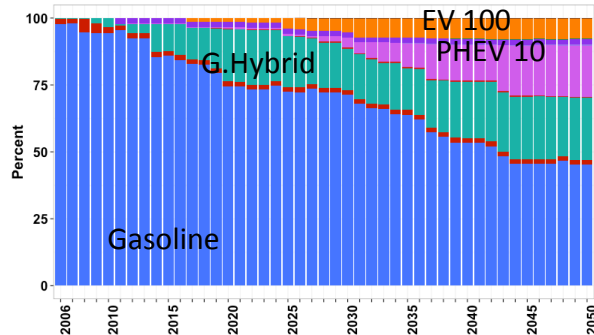
COCHIN Model: 5 clones per group  
Reference Case Scenario



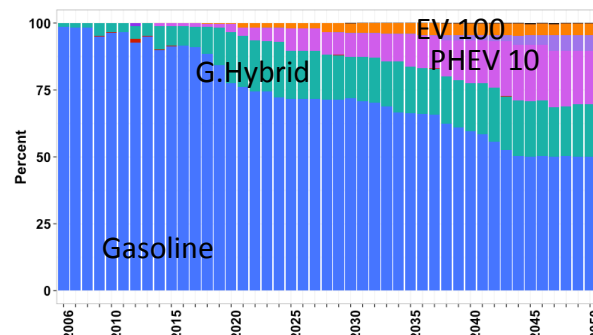
COCHIN Model: 5 clones per group  
Reference Case Scenario



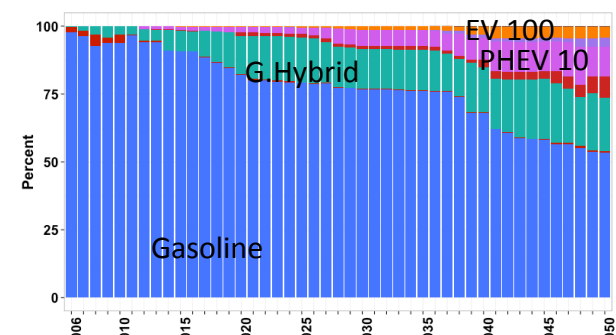
COCHIN Model: 5 clones per group  
Reference Case Scenario



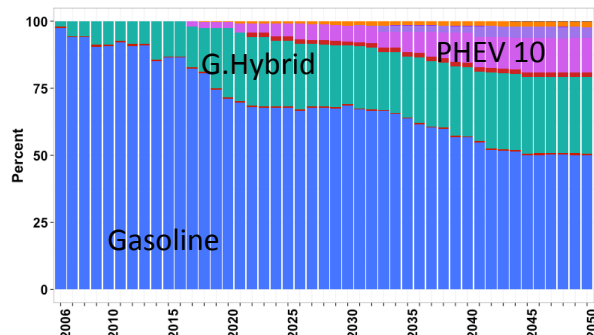
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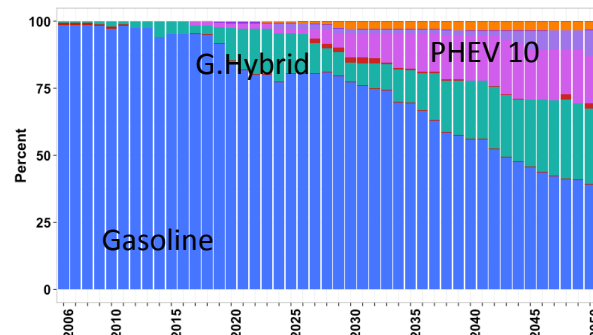
COCHIN Model: 5 clones per group  
Reference Case Scenario



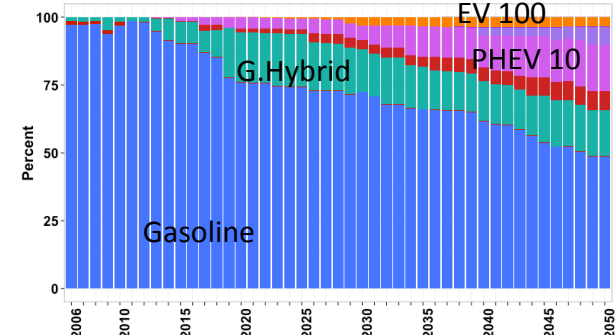
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Reference Case Scenario

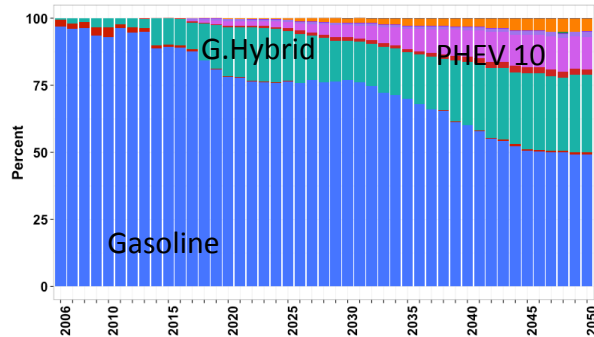


COCHIN Model: 5 clones per group  
Reference Case Scenario

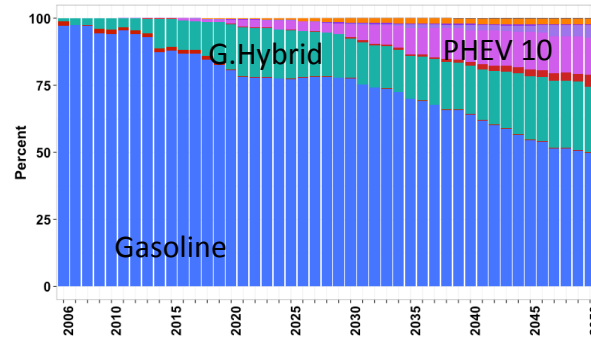


## Random runs of COCHIN Model (20 clones per group)

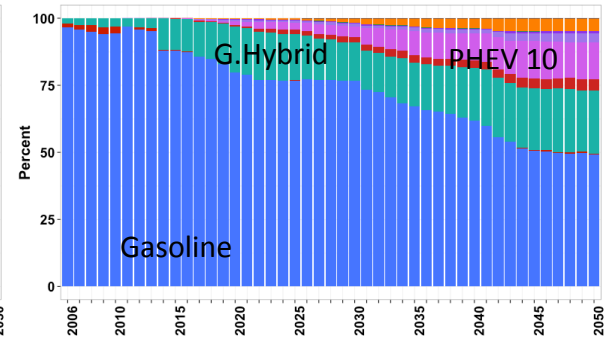
COCHIN Model: 20 clones per group  
Reference Case Scenario



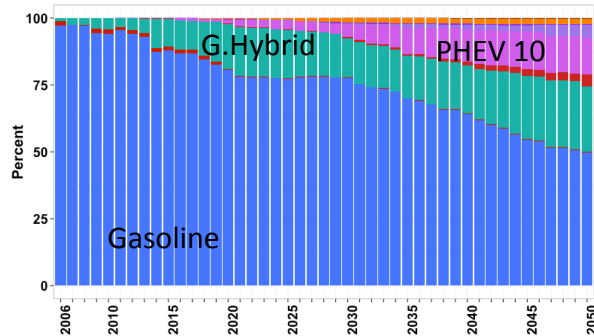
COCHIN Model: 20 clones per group  
Reference Case Scenario



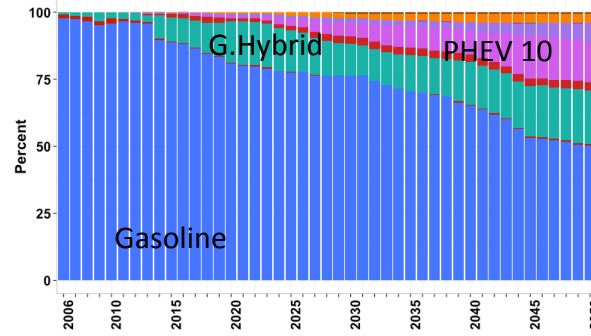
COCHIN Model: 20 clones per group  
Reference Case Scenario



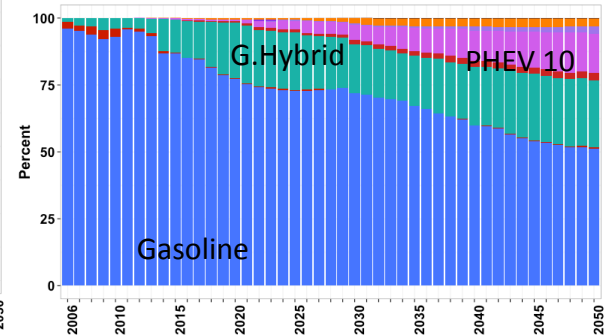
COCHIN Model: 20 clones per group  
Reference Case Scenario



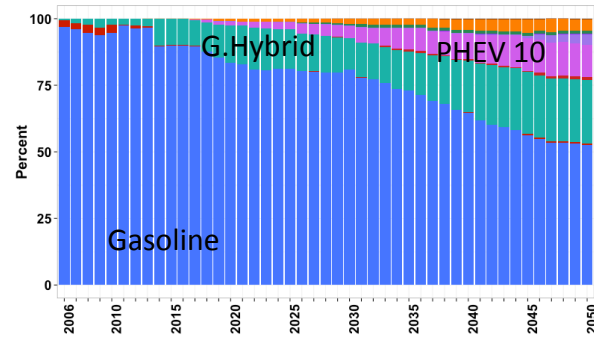
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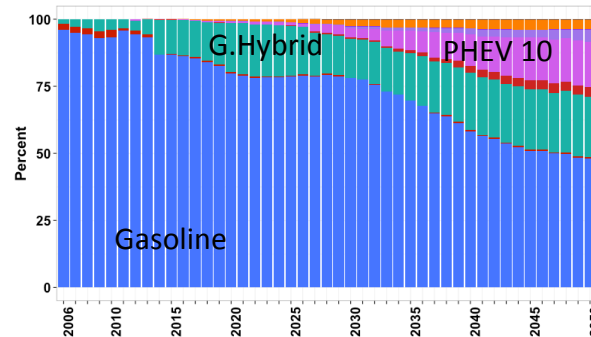
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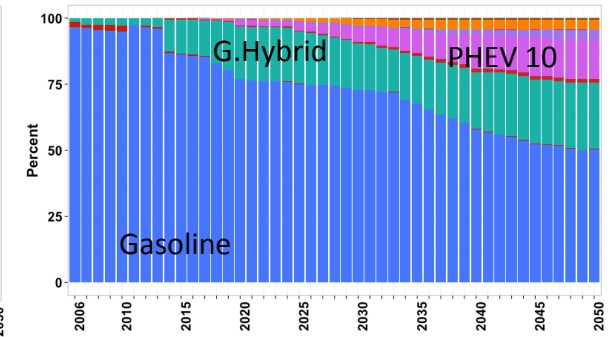
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Reference Case Scenario



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Reference Case Scenario



COCHIN Model: 20 clones per group  
Reference Case Scenario



# COCHIN Vs. MA<sup>3</sup>T: Annual Sales Share

*G.Hybrid: Gasoline Hybrid*

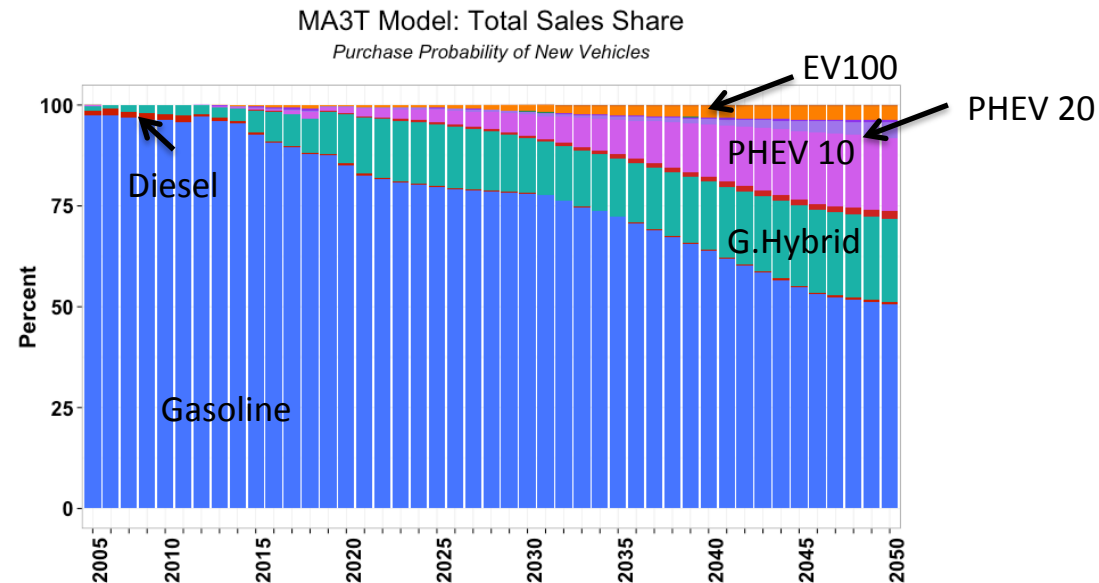
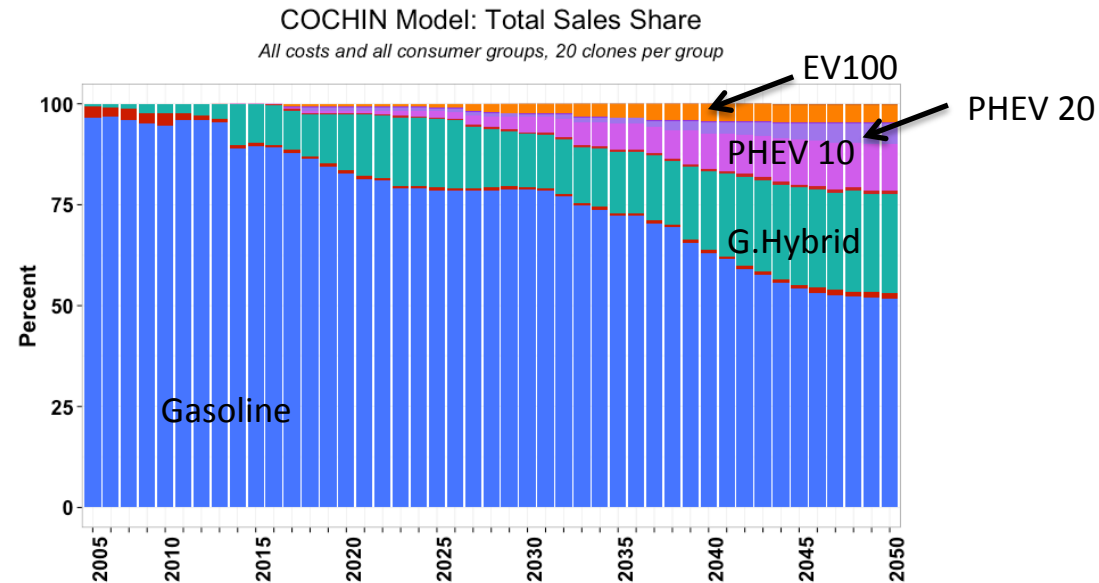
*PHEV 10: Plugin 10-mile range*

*PHEV 20: Plugin 20-mile range*

*EV 100: Battery electric vehicle 100 mile range*

*FCV: Fuel cell vehicle*

*FP: Fuel cell plugin*





# COCHIN Vs. MA<sup>3</sup>T: Annual Sales Numbers

Total LDV sales numbers are taken from AEO 2014 Sales Numbers

*G.Hybrid: Gasoline Hybrid*

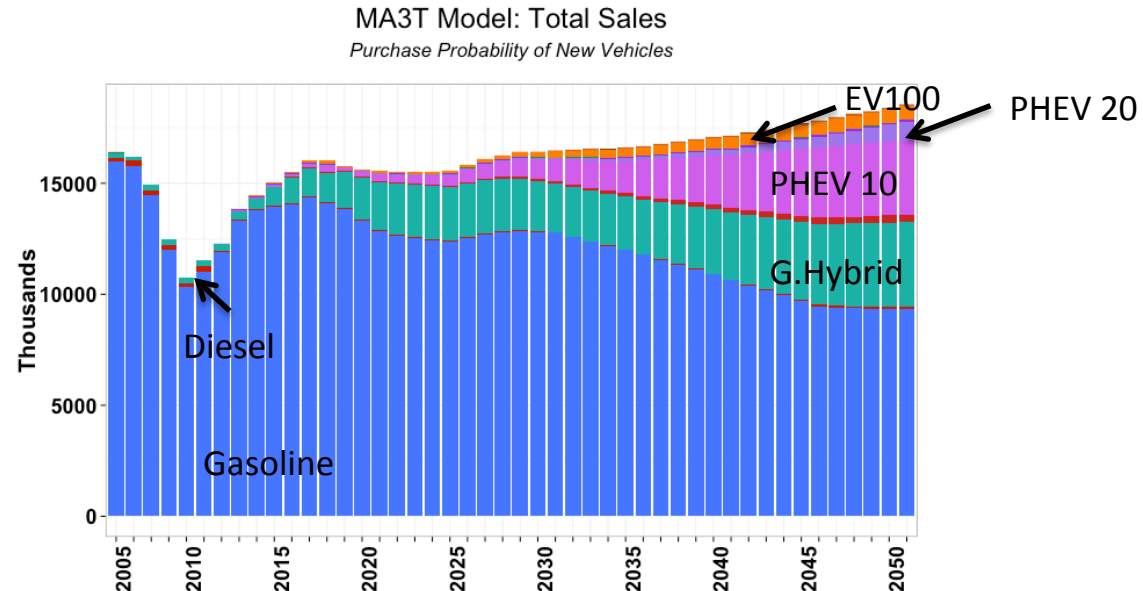
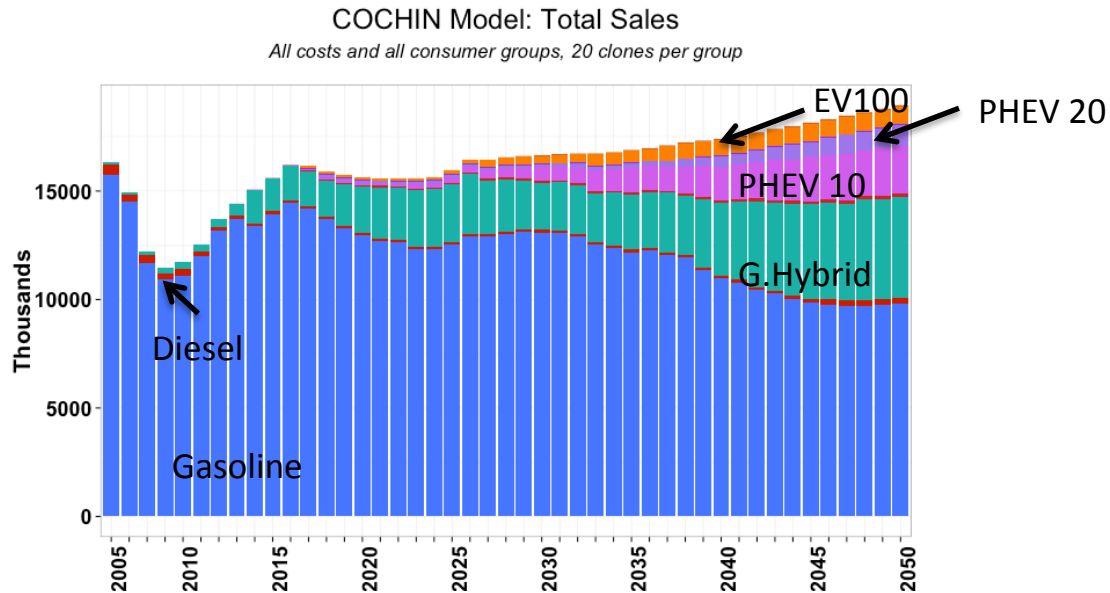
*PHEV 10: Plugin 10-mile range*

*PHEV 20: Plugin 20-mile range*

*EV 100: Battery electric vehicle 100 mile range*

*FCV: Fuel cell vehicle*

*FP: Fuel cell plugin*



# Summary and Work in Progress

- COCHIN 1.0
  - LDV-only model mimics consumer choice behavior similar to MA<sup>3</sup>T model
  - Demand heterogeneity, disutility costs and random error distribution added as ‘costs’ to introduce nested-logit structure
  - Results can be reproduced for various scenarios
  - Model approach itself has a broad application—can be applied to any region, any sector (provided we have the data)
- COCHIN 2.0
  - Improves limitations of MA<sup>3</sup>T—multiple levels of public recharging infrastructure (for example, co-existence of Level II and fast charging), better representation of spatiality
  - Incorporates endogeneity on station availability, risk premium and model diversity calculations
  - Need to perform sensitivity analysis and generate policy scenarios
- Currently COCHIN methodology is being integrated in the full CA-TIMES model
  - Policy analysis such as carbon cap, infrastructure investment, vehicle subsidies, etc.

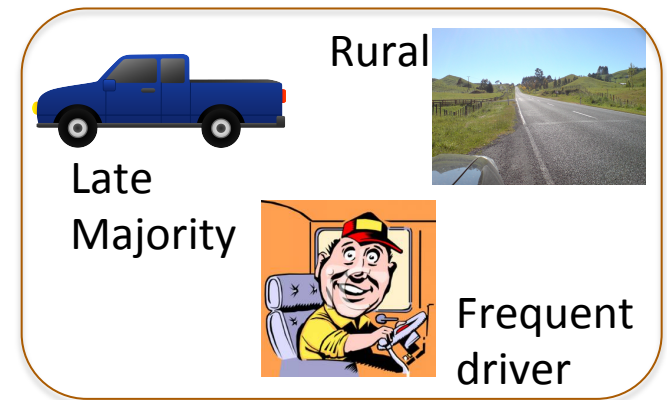
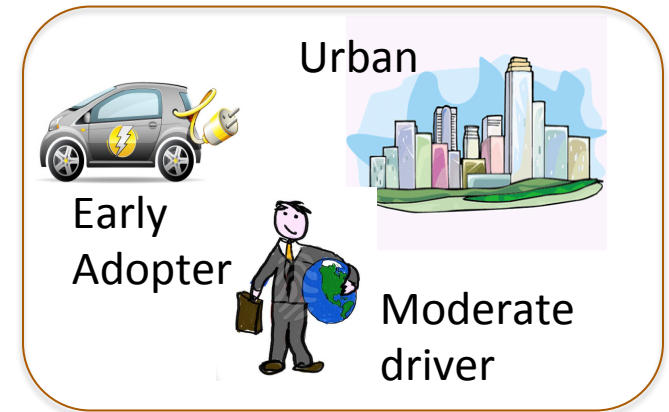
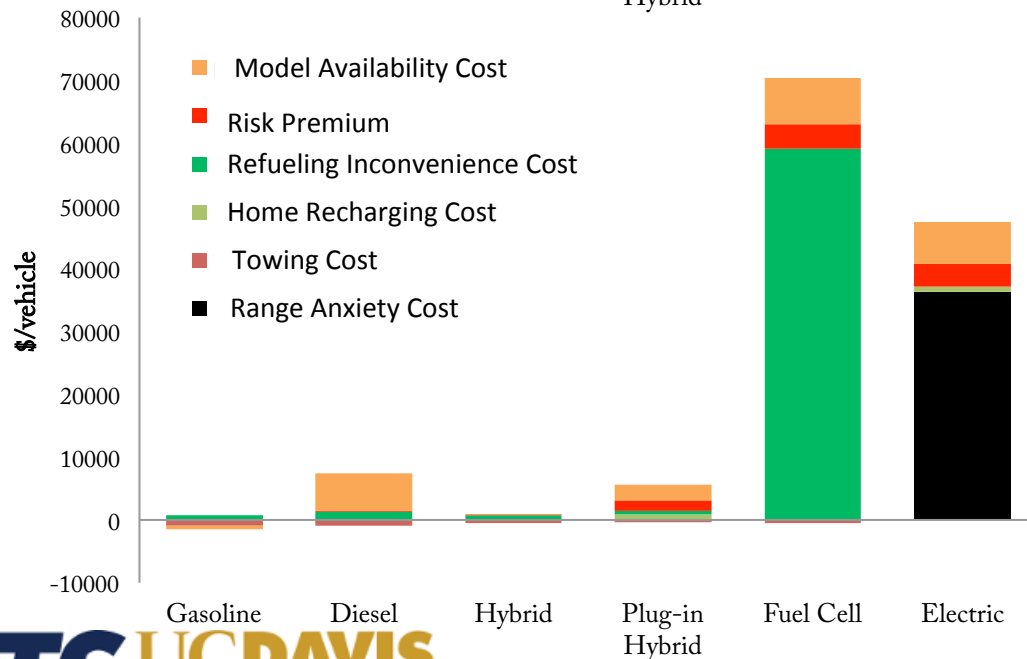
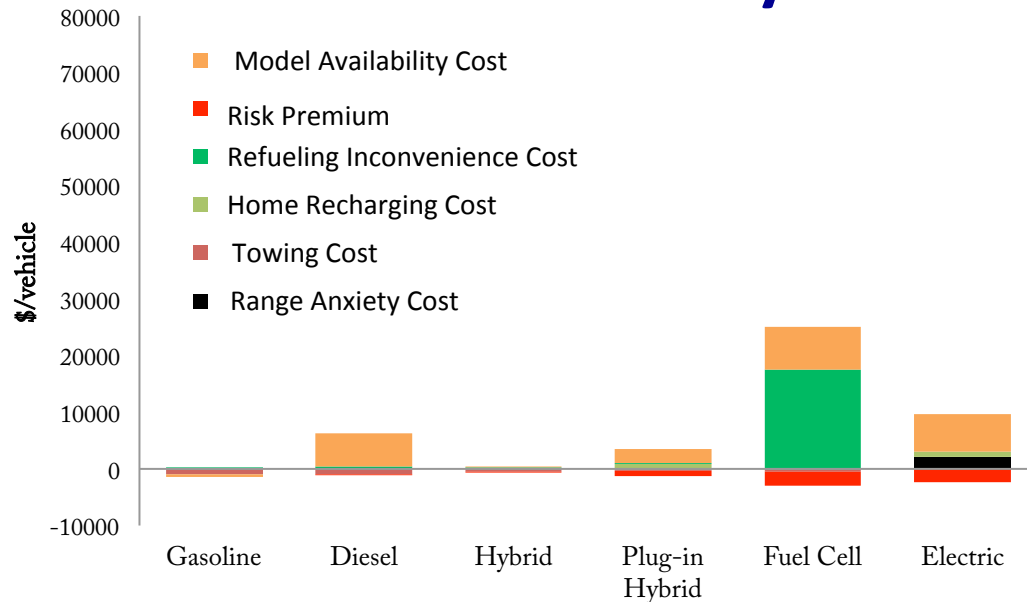
Working paper on the economic theory behind COCHIN-TIMES can be found at this link: <http://gsm.ucdavis.edu/faculty/david-s-bunch> under “ Research Articles”.

## QUESTIONS?

Email: [kramea@ucdavis.edu](mailto:kramea@ucdavis.edu)

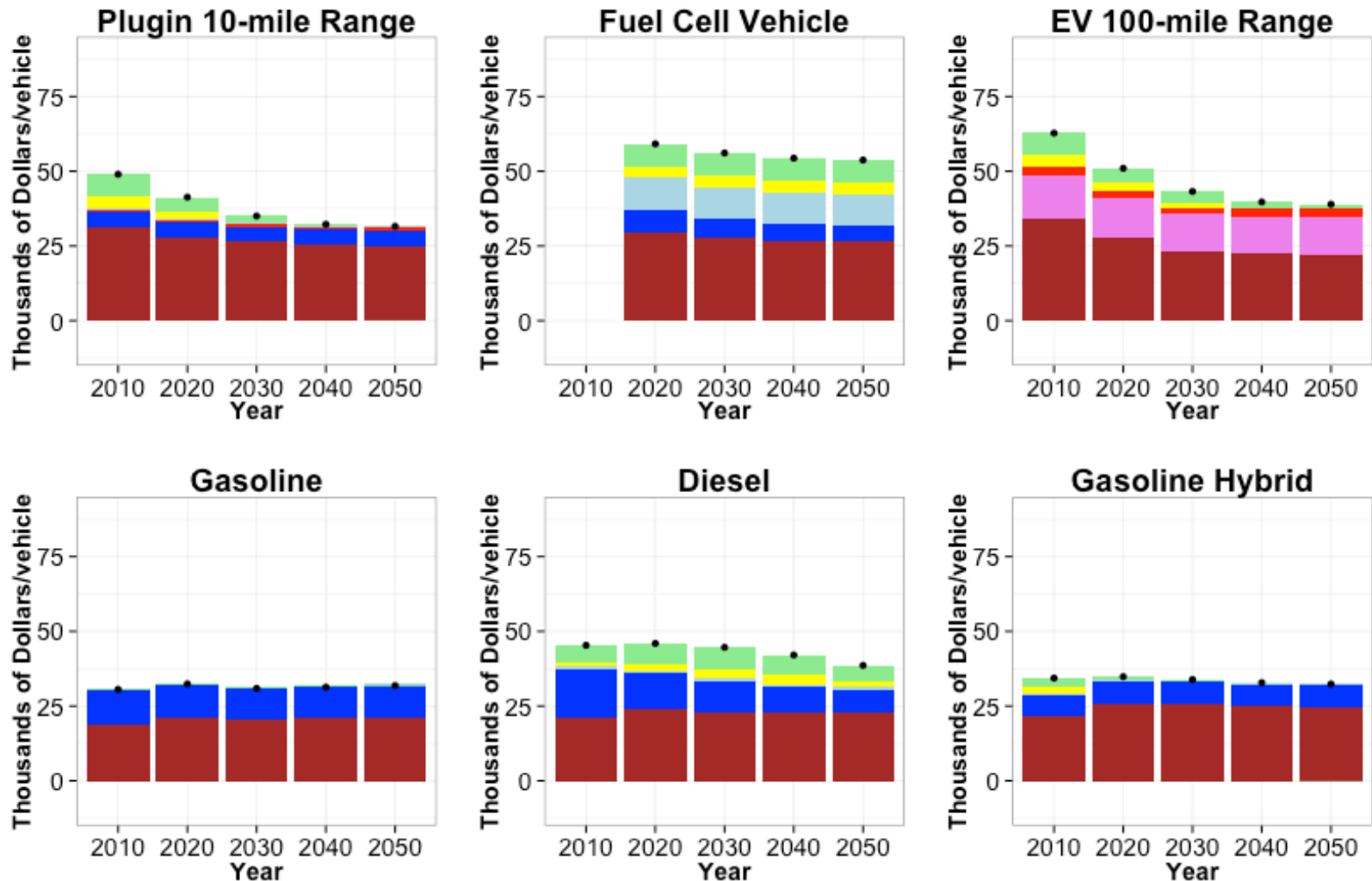
# ADDITIONAL SLIDES

# Disutility Cost Components



Has access to both home and work recharging

## Cost Components: Late Majority, High Annual VMT



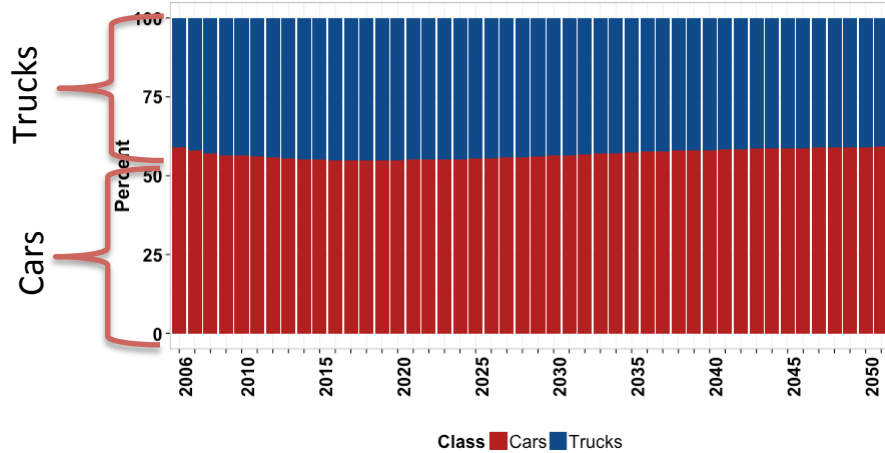
■ Vehicle Cost 
 ■ Fuel Cost 
 ■ Range Anxiety Cost 
 ■ Refueling Inconvenience Cost 
 ■ Risk Premium Cost 
 ■ Electricity Cost 
 ■ Model Availability Cost 
 • Total Cost

# Consistency between TIMES and MA<sup>3</sup>T

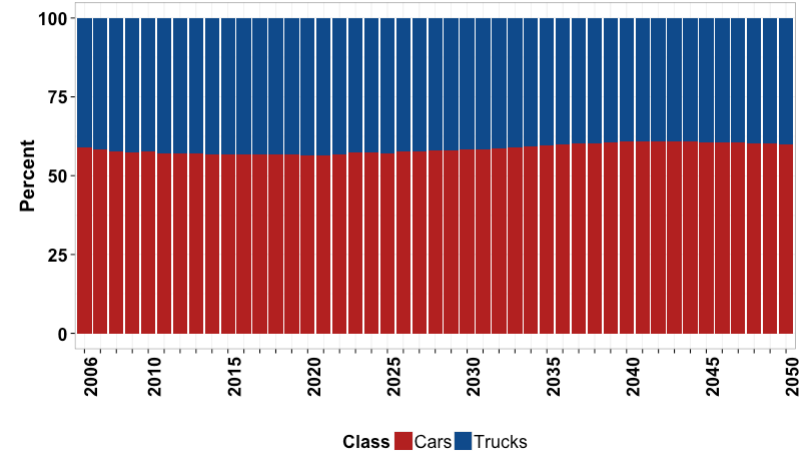
- Household VMT is essentially taken as a “given”, it is not part of the choice process
- The only thing that differentiates competing vehicle technologies from one another is the “negative utility” associated with their *costs*
- Both TIMES and MA<sup>3</sup>T models view the consumer’s planning horizon “as if” the vehicle were purchased new and driven for the entire life of the vehicle (i.e., there is no explicit modeling of the used vehicle market)
- In both approaches, the vehicle is (generally) assumed to have a technical lifetime ( $L$  years)
- Both models are “essentially” based on cost minimization
- The approaches recognize two basic types of costs: a fixed costs based on acquisition of the vehicle, and variable costs based on distance traveled

# Share of Cars and Trucks: MA3T and COCHIN (20 clones)

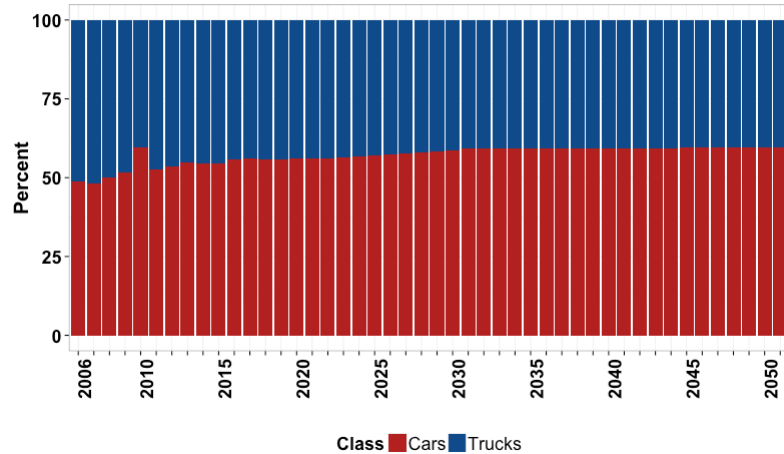
MA3T Model: Vehicles-on-road Share of Cars and Trucks  
Reference Case Scenario



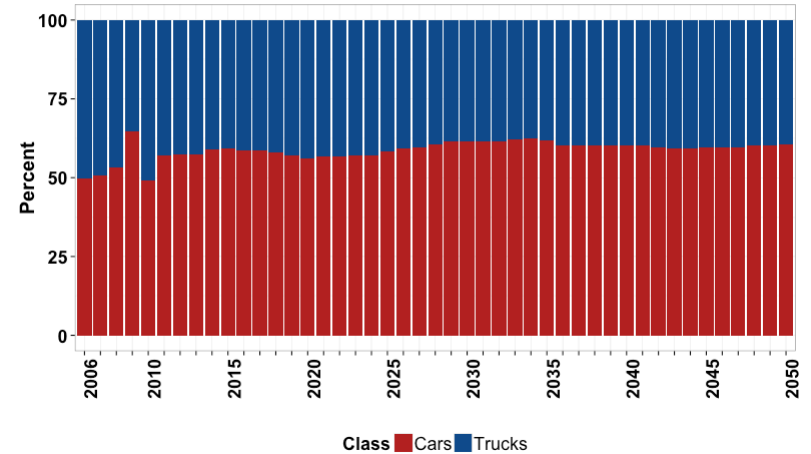
COCHIN Model: Vehicles-on-road Share of Cars and Trucks  
Reference Case Scenario



MA3T Model: Sales Share of Cars and Trucks  
Reference Case Scenario



COCHIN Model: Sales Share of Cars and Trucks  
Reference Case Scenario

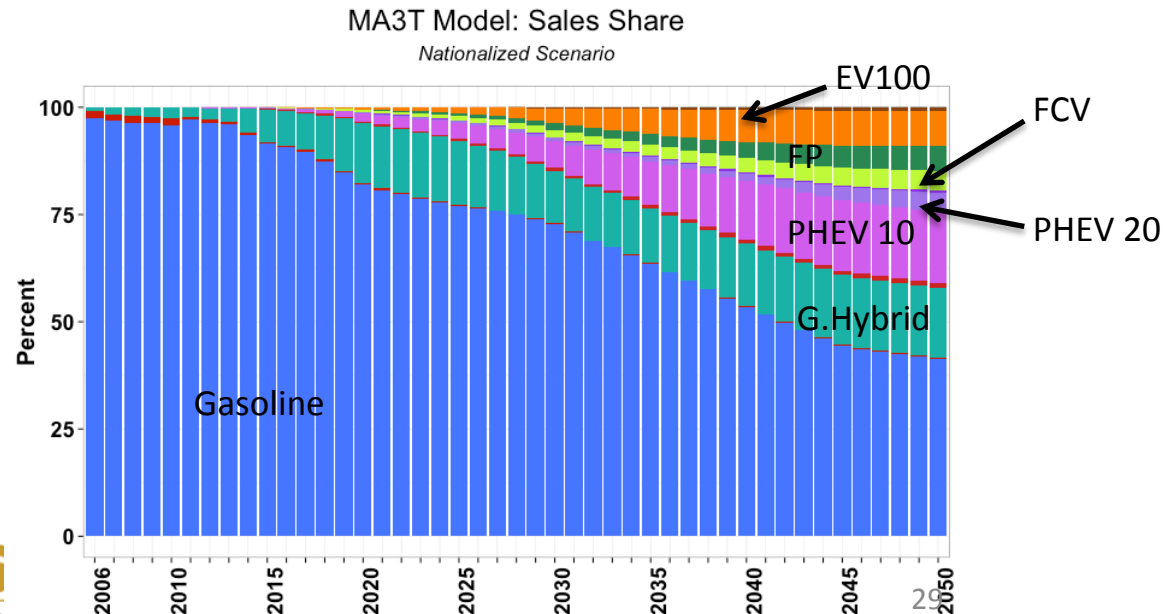
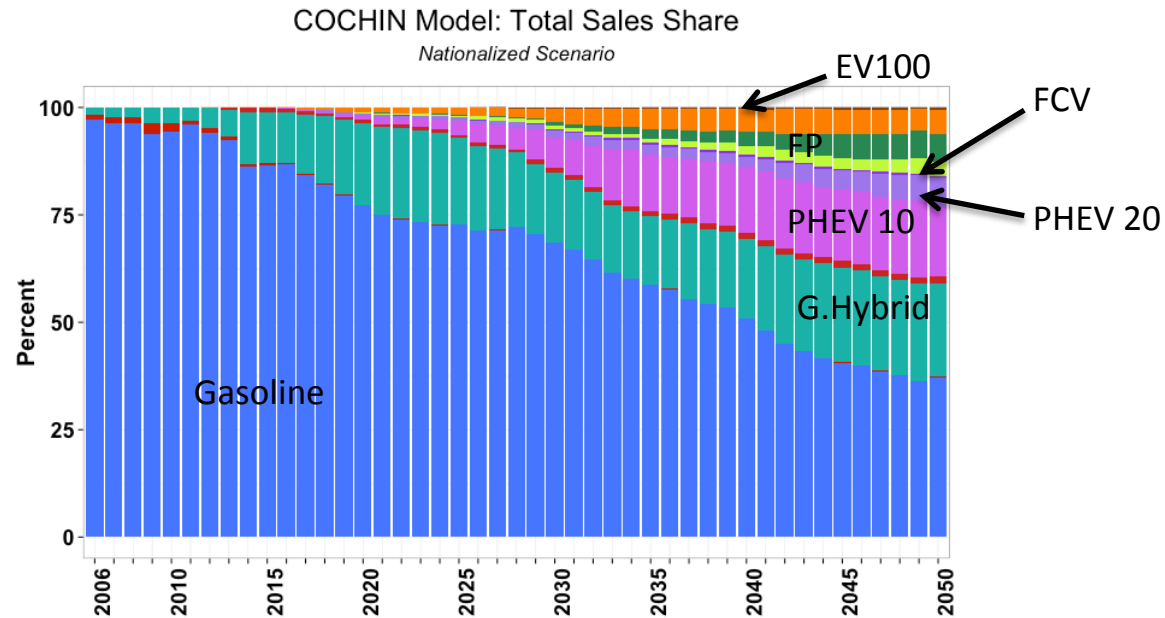




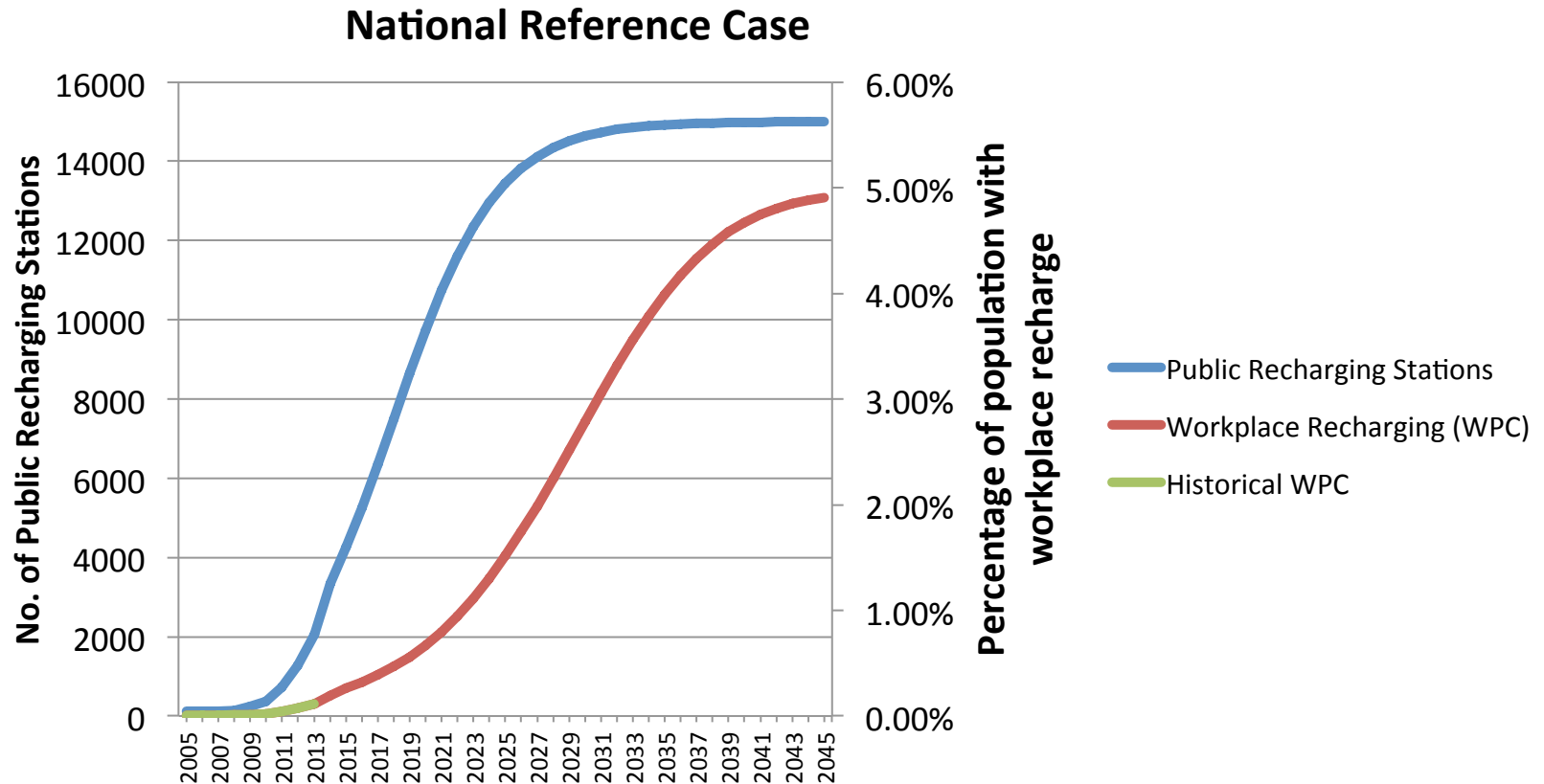
## Infrastructure Scenario: MA3T vs. COCHIN (20 clones)

Illustrative infrastructure scenario:

- Public recharging reaches 35,000 stations by 2025.
- Hydrogen infrastructure reaches 3000 stations by 2035
- Workplace recharging reaches 18% population in 2050 (ref. case: 5%)

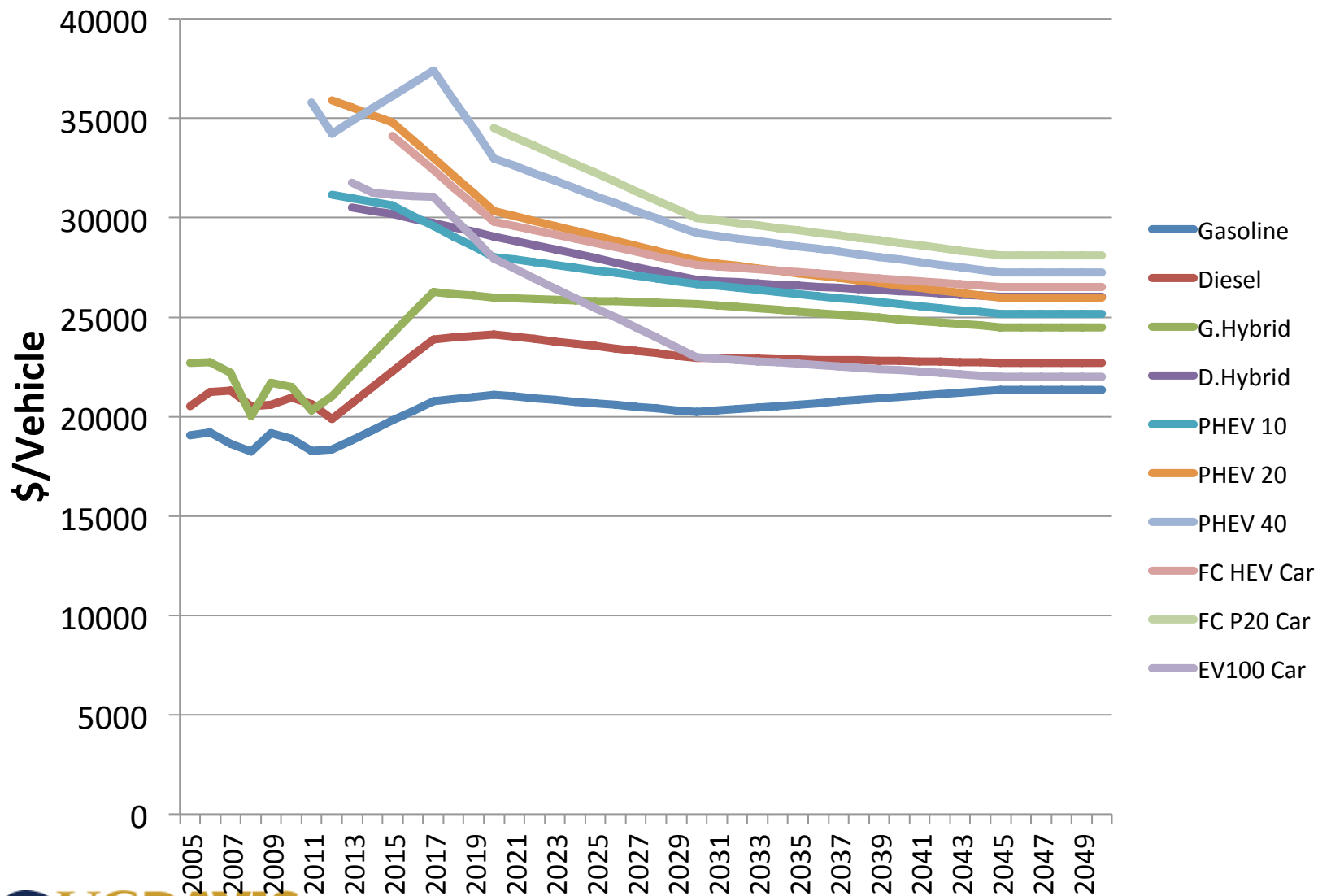


# National Reference Case Infrastructure Growth Curves

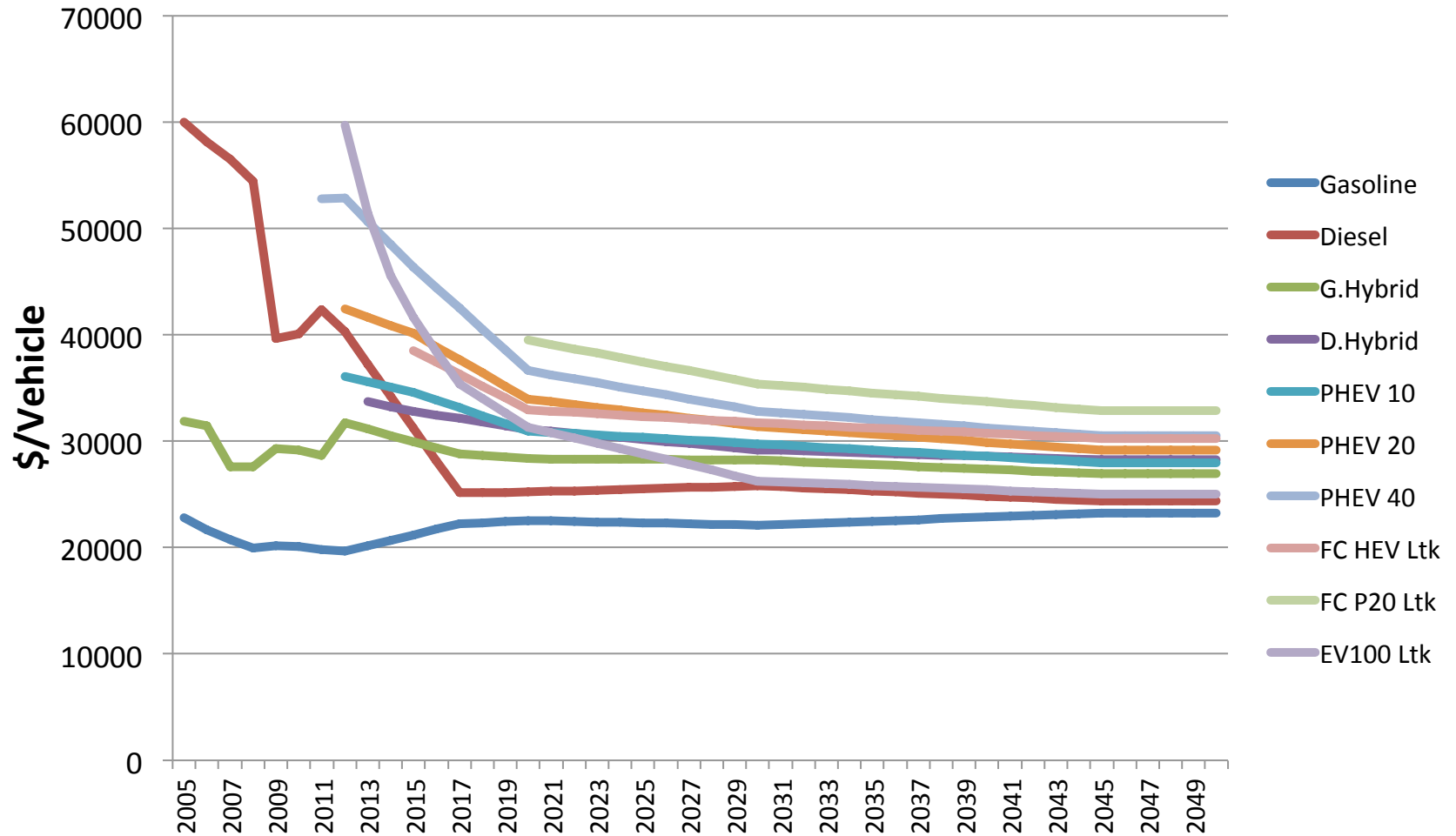


- All public and workplace recharging stations are LEVEL II stations (6kW power)
- Each public recharging station is assumed to have an average of 3 recharge points

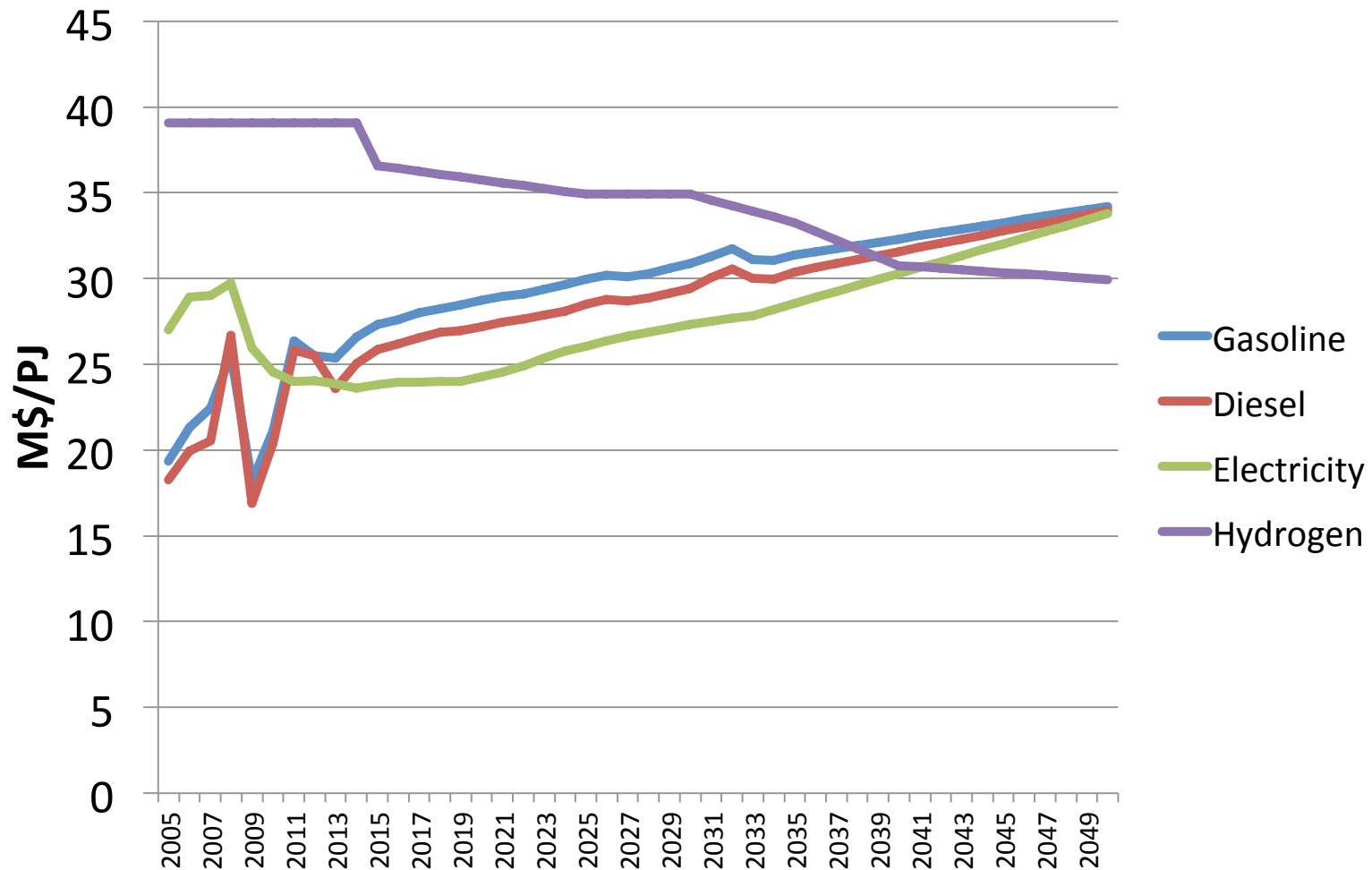
## Light-Duty Car Vehicle Prices



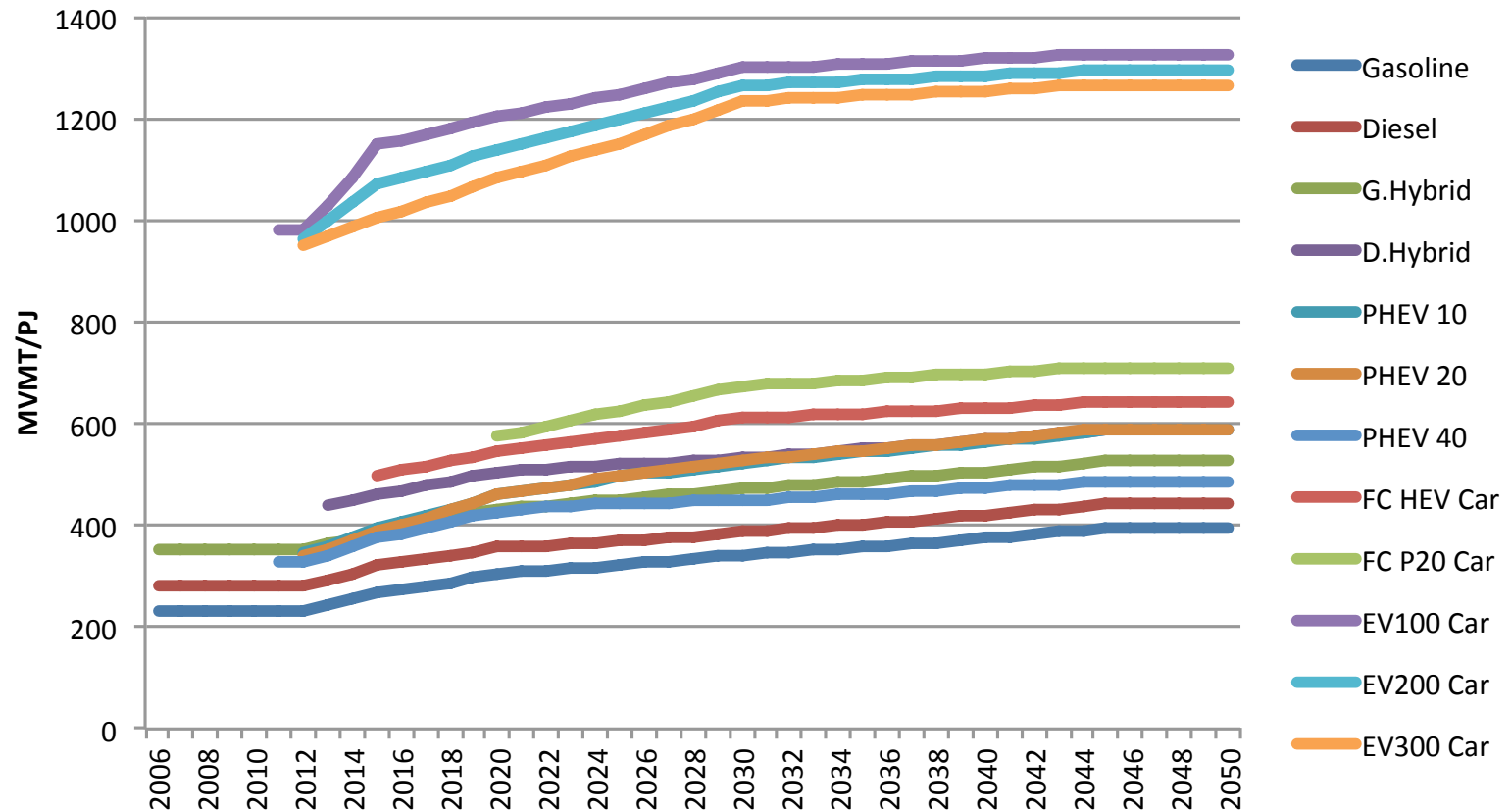
## Light-Duty Truck Prices



# Fuel Prices



## Light Duty Car: Fuel Efficiencies



# Light-Duty Trucks: Fuel Efficiencies

